Does aging impact strategy choice with regard to regulating negative emotions? Based on the assumption that older adults are highly motivated to quickly defuse negative states, we predicted that older adults, relative to young adults, would show an increased preference for distraction (a cognitive disengagement strategy) over reappraisal (a cognitive engagement strategy) in the face of negative material. A stronger preference for distraction, in turn, should be associated with higher affective well-being at older ages, as it helps to avoid high physiological arousal. Young (19–28 years, n = 38) and older (65–75 years, n = 39) adults completed a laboratory task of emotion-regulation choice in which they viewed negative pictures of high and low intensity and chose between distraction and reappraisal to regulate their emotional response. Confirming predictions, age was associated with an increased preference to choose distraction over reappraisal. Among older but not young adults, the relative preference for distraction to reappraisal predicted higher state-affective well-being. In addition, across age groups, the preference for distraction over reappraisal was positively predicted by stimulus intensity and negatively by cognitive resources. Findings support the notion of an age-related shift toward disengagement strategies to regulate negative emotions, which maps onto older adults’ prohedonic orientation and holds affective benefits.

**Keywords:** emotion-regulation choice, reappraisal, distraction, aging

**Supplemental materials:** http://dx.doi.org/10.1037/a0039246.supp

Older adults are assumed to be more strongly motivated than young adults to maximize current affective well-being (Carstensen, 2006). Emotion-regulation strategies aimed at down-regulating negative emotions may help to reach this goal. Recent research has done much to illuminate how effectively older compared with young adults are able to implement emotion-regulation strategies in laboratory settings (Opitz, Rauch, Terry, & Urry, 2012; Phillips, Henry, Hosie, & Milne, 2008; Shiota & Levenson, 2009). Yet, because in these prior studies the specific strategies were assigned as part of the experimental design, an important motivational aspect of age differences in emotion regulation has remained virtually unexplored. Namely, it remains open which regulatory options young and older adults would spontaneously choose to down-regulate negative emotions when facing threats to well-being.

One central class of emotion-regulation strategies is cognitive strategies (Parkinson & Totterdell, 1999). These can be distinguished according to whether the incoming emotional information is modulated early or late in cognitive processing (Sheppes & Gross, 2011). Individuals can either disengage attention from emotional information at an early stage, for example by using distraction (the refocusing of attention from emotional information toward unrelated thoughts), or they can engage with the emotional information and change its meaning in a later stage, for example by using reappraisal (the reinterpretation of emotional information to alter its emotional meaning). Previous research has suggested that employing distraction provides more effective short-term relief (Paul et al., 2013; Thiruchselvam et al., 2011), whereas reappraisal helps make sense of emotional events and thereby facilitates long-term adaptation (Wilson & Gilbert, 2008). Given these differential outcomes, the choice between distraction, a prototypical disengagement strategy, and reappraisal, a prototypical engagement strategy, is partly driven by emotional goals: When given the goal to obtain quick relief, young adults were found to choose
distraction or reappraisal more often than when given the goal to aim for longer-term adaptation (Sheppes et al., 2014).

According to socioemotional selectivity theory, emotional goals shift with age (Carstensen, 2006). A more limited time horizon at higher ages leads older adults to prioritize immediate well-being, whereas young adults are motivated to optimize future outcomes, regardless of the immediate affective consequences. Similarly, strength and vulnerability integration theory predicts that older adults are highly motivated to down-regulate negative emotions quickly to avoid physiological arousal, which is difficult to regulate at higher ages (Charles, 2010). Based on these theories, we reasoned that, when given the choice between distraction and reappraisal to down-regulate negative emotions, older adults should show a relative preference for disengagement distraction, which provides quick, effective relief from threats to well-being. In contrast, young adults should more strongly favor engagement reappraisal, which fosters learning and long-term adaptation. Initial evidence, based on self-report and gaze patterns, indirectly supports this assumption. When confronted with interpersonal emotion-laden problems, older adults report using disengagement, passive strategies (withdrawal, denial) more, and engagement, active strategies (direct confrontation, reflection on emotions) less than young adults (Birditt, Fingerman, & Almeida, 2005; Blanchard-Fields, 2007). After negative mood induction, older adults tend to look away from negative stimuli, whereas young adults look toward the same stimuli; these differential looking patterns have been interpreted as indirect evidence that older adults use distraction and young adults use reappraisal to down-regulate negative emotions (Noh, Lohani, & Isaacowitz, 2011).

In addition to emotional goals, emotion-regulation choice is shaped by other contextual factors, including stimulus intensity and cognitive resources (Sheppes et al., 2014). Reappraisal has been found to lose effectiveness when stimulus intensity increases, as it is more difficult to override the incoming information with an alternative interpretation to the extent that it is stronger (Sheppes & Gross, 2011). Accordingly, in prior studies, young adults preferred reappraisal over distraction when facing low-intensity negative situations, but shifted preferences for high-intensity negative situations (Sheppes, Scheibe, Suri, & Gross, 2011). Stimulus intensity likely affects emotion-regulation choice in older adults in similar ways.

In addition, implementing distraction in many instances is cognitively less effortful than reappraisal: in distraction, relative to reappraisal, incoming emotional information is blocked early before it gathers force and there is less semantic conflict between the appraisals of affective stimuli and the regulatory alternative thoughts (Sheppes, Brady, & Samson, 2014). Cognitive resources normatively decline with age, yet, the rate of decline differs widely among persons (Verhaeghen, 2011). Because limited cognitive resources likely create the need to use cognitively less effortful strategies (Urry & Gross, 2010), older adults with lower levels of cognitive resources should show an enhanced preference for distraction over reappraisal, relative to their peers with higher levels of cognitive resources. In contrast, cognition should be less influential for emotion-regulation choice in young adults who can generally draw on high levels of cognitive resources (Baltes, Lindenberger, & Staudinger, 2006).

The affective outcomes of emotion-regulation choice may also differ by age. Using disengagement strategies to regulate negative emotions may contribute to older adults’ enhanced affective well-being, but this may not necessarily apply to young adults (Morgan & Scheibe, 2014; Staudinger, 2000). According to strength and vulnerability integration theory, reduced physiological flexibility with age makes it increasingly difficult to down-regulate negative arousal once it occurs, prolonging recovery (Charles, 2010). Consequently, older adults’ affective well-being may depend on their use of strategies that have an early, quick influence on emotional responses. Older adults who use disengagement strategies to regulate negative emotions more often should therefore enjoy better affect than their peers who use these strategies less often. Indeed, when instructed to regulate their feelings while viewing negative images, older (but not young) adults were found to have affective benefits from avoiding to look at the most negative aspects of the images (signifying disengagement; Noh et al., 2011).

In this study, we tested four hypotheses regarding age differences in emotion-regulation choice upon exposure to negative material. We predicted that (a) older adults show stronger preferences than young adults for distraction, a cognitive disengagement strategy that provides quick relief from negative encounters, over reappraisal, a cognitive engagement strategy that allows processing and long-term adaptation. We further predicted that (b) stimulus intensity enhances distraction-over-reappraisal preferences for both age groups, and that (c) low cognitive resources enhance distraction-over-reappraisal preferences more strongly for older than young adults. Finally, we predicted that (d) older but not young adults would benefit affectively from a preference for distraction over reappraisal to down-regulate negative emotions.

Method

Participants and Procedure

Young (n = 38, 19–28 years; 61% women; 87% students) and older adults (n = 43, 65–75 years; 55% women; 95% retired) were recruited from a midsize German city to participate in a study of personality and well-being. Four older participants failed to follow instructions or discontinued the study midway and were excluded. After reporting momentary affect, participants performed an emotion-regulation choice task, and then rated their momentary affect again. They next completed a cognitive task and a measure of trait affect. Participants received €15 as compensation.

Measures

Emotion-regulation choice task. A computer-based task designed by Sheppes et al. (2011) was used to assess participants’ choice between distraction and reappraisal when facing negatively valenced pictures from the International Affective Picture System (Lang, Bradley, & Cuthbert, 2008). To reduce the likelihood of age differences in emotion generation, we selected 38 pictures (half low intensity, half high intensity) that in prior research were rated comparably on valence by young and older adults of the same nationality and age as the current sample (Grüh & Scheibe, 2008). According to normative ratings, the mean valence (1 = highly unpleasant, 9 = highly pleasant) was 3.23 (range 2.73 to 3.84) for low-intensity pictures and 2.18 (range 1.67 to 2.63) for high-intensity pictures; n(36) = 10.13; p = .001.
During training, the two strategies were explained (order counterbalanced) and practiced with eight pictures. Participants were probed after each practice trial how they implemented their chosen strategy and corrected when necessary. During the actual task, participants saw 15 low-intensity and 15 high-intensity pictures in random order and were instructed to choose between distraction and reappraisal, based on which strategy would help them most to feel less negative about the picture. Each trial consisted of a brief (1000-ms) preview of the picture, followed by a choice screen (left key, reappraise; right key, distract; key order counterbalanced), a prepare screen, a long (15-s) presentation of the picture when the chosen strategy was implemented, and a negativity rating screen (“How negatively does this picture make you feel?” 1 = not negative at all; 9 = very negative). During training, it was emphasized that participants should always rate their current affect as honestly as possible, independent of whether or not the chosen strategy had worked for them. For each trial, we logged participants’ choice (coded 1 for distraction and 0 for reappraisal).

**Cognitive resources.** We measured executive control with the flanker task (for details, see Voelcker-Rehage, Godde, & Staudinger, 2011), which requires participants to identify the color of circles surrounded by congruent, neutral, or incongruent distractor circles. Participants who performed below 70% accuracy across trials (three young, two older) and whose flanker data were lost due to technical errors (one young, one old) were excluded from analyses involving the flanker task. We subtracted average reaction time (RT) in congruent trials from average RT in incongruent trials ($M = 33.58 \pm 17.89$; range $-13.04$ to $70.31$); higher scores thus indicated impaired executive control. The index was unrelated to age, $t(68) = 0.20; p = .85$.

**Affect.** We measured momentary affect with a short version of a validated German emotion checklist (Kessler & Staudinger, 2009). Emotions (serene, relaxed, delighted, excited, lethargic, sluggish, annoyed, nervous) represented the full affect space and were rated on a scale from 0 (not at all) to 4 (very much). We used the full 16-item version to measure trait affect, which served as control variable. Because we were interested in the effect of emotion-regulation choice on people’s general affect, we created one affect score by subtracting average negative from average positive emotions.

**Results.** To test age differences in emotion-regulation choice, taking into account stimulus intensity and cognitive resources, we analyzed the proportion of distraction-over-reappraisal choices with a mixed-model analysis; stimulus intensity (low, high) served as a within-subjects factor and age group (young, older) and cognitive performance (continuous) as between-subjects factors. Replicating prior studies, stimulus intensity strongly influenced choice (see Table 1). Participants generally preferred reappraisal (67%) over distraction (33%) for low-intensity pictures, but preferred distraction (57%) over reappraisal (43%) for high-intensity pictures. In addition, we found the expected main effect of age: Older adults choose more distraction than young adults across both low-intensity (38% vs. 27%) and high-intensity stimuli (59% vs. 54%). Cognitive resources also predicted strategy choice: Participants with reduced executive control chose overall more distraction than those with higher executive control; the simple correlation was $r = .33, p = .006$. However, executive control did not moderate age differences; thus, cognitive differences predicted strategy choice equally across age groups.

To link strategy choice with affective outcomes, we created an affect change score by regressing posttask affect on pretask affect, saving the standardized residual. Positive (negative) residual scores indicate that affect was enhanced (diminished) after the task, relative to expected levels given pretask affect. We regressed these scores on the proportion of distraction-over-reappraisal choices across all trials, age, and their interaction, adjusting for trait affect. The interaction between age and strategy choice was significant (see Table 2). Simple slope analysis revealed that choosing relatively more distraction (less reappraisal) was associated with better affect in older adults ($\beta = .450, p = .007$), but not in young adults ($\beta = -.050, p = .774$, see Figure 1). An additional region-of-significance analysis indicated that age-group differences in affect change were only significant outside the possible range of choice scores (i.e., below $-0.8$ and above $1.08$). Thus, strategy choice is associated with differential affect change within the group of older adults, but not within the group of young adults, nor between age groups.3

**Discussion.** Results confirm our core prediction of age-related differences in strategy choice when facing negative material. Older relative to young adults showed a stronger preference for distraction (a prototypical disengagement strategy that provides immediate relief) over reappraisal (a prototypical engagement strategy that allows processing and long-term adaptation) to regulate negative emotions. This finding is consistent with motivational differences, proposed by socioemotional selectivity theory and strength and vulnerability integration theory, that older adults strive to selectively disengage from negative information and defuse unpleasant

<table>
<thead>
<tr>
<th>Variable</th>
<th>$F(1, 60)$</th>
<th>$p$</th>
<th>$\eta^2$</th>
</tr>
</thead>
<tbody>
<tr>
<td>Main effects</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Stimulus intensity (SI)</td>
<td>72.78***</td>
<td>.001</td>
<td>.524</td>
</tr>
<tr>
<td>Age group</td>
<td>12.02***</td>
<td>.001</td>
<td>.154</td>
</tr>
<tr>
<td>Executive control</td>
<td>8.55**</td>
<td>.005</td>
<td>.115</td>
</tr>
<tr>
<td>Interaction effects</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SI $\times$ Age Group</td>
<td>1.01</td>
<td>.320</td>
<td>.015</td>
</tr>
<tr>
<td>SI $\times$ Executive Control</td>
<td>0.86</td>
<td>.357</td>
<td>.013</td>
</tr>
<tr>
<td>Age Group $\times$ Executive Control</td>
<td>0.22</td>
<td>.640</td>
<td>.003</td>
</tr>
<tr>
<td>SI $\times$ Age Group $\times$ Executive Control</td>
<td>0.03</td>
<td>.861</td>
<td>.000</td>
</tr>
</tbody>
</table>

Note. $N = 70$. Emotion-regulation choice is operationalized as the proportion of distraction-over-reappraisal choices across 30 trials, and executive control as difference in reaction time between congruent and incongruent trials on the flanker task. **p < .01. ***p < .001.

1 See supplemental materials for specific instructions of the strategies.
2 Results were robust when we did not adjust for trait affect.
3 We present further analyses predicting trial-level negativity ratings as supplemental materials.
feelings quickly. Young adults, in contrast, presumably strive to engage with all aspects of their environment, including negative information, to obtain instrumental, future-oriented goals.

This finding was qualified, however, by the demonstrated influence of two contextual factors, stimulus intensity and cognitive resources. The strong effect of stimulus intensity replicates earlier findings in young adults (Sheppes et al., 2011; Sheppes, Scheibe, et al., 2014) and indicates maintained flexibility of strategy choice at older ages. Older persons were found to be sensitive to external context factors and adapt their strategy choices accordingly; they used engagement strategies for some negative contexts. The main effect of cognitive resources only partially confirms predictions. It supports the notion that in old age, strategy choice matches the available cognitive resources (Schindler & Staudinger, 2005; Urry & Gross, 2010), such that older adults choose the less effortful strategy of distraction more often when cognitive resources are limited and the more effortful strategy of reappraisal more often when cognitive resources are abundant. Unexpectedly, however, cognitive differences modulated strategy choice equally in young adults who enjoy comparably high levels of cognitive resources (Baltes et al., 2006). And indeed prior research has shown that executive control, our indicator of cognitive resources, is associated with the use of reappraisal in young adults (Cohen, Henik, & Moyal, 2012). The current finding thus suggests that executive control may be important to strategy choice across adulthood.

As expected, disengagement preferences held affective benefits for older adults. A preference for distraction over reappraisal was associated with better momentary affect after completing the emotion-regulation task, among older but not young adults. These findings dovetail with Noh et al.’s (2011) findings that older adults who looked away from negative aspects during an image-viewing task had better affective outcomes than their age peers with different gaze preferences. Arguing from strength and vulnerability integration theory, choosing early disengagement allows older adults to quickly reduce physiological arousal which, once elevated, is difficult to down-regulate given physiological slowing (Charles, 2010).

One strength of the present study is the examination of repeated strategy choices in a controlled laboratory task, with the stimulus material precalibrated to be age-invariant in perceived valence and to vary systematically in intensity. However, we did not collect valence ratings from the present sample; hence, we cannot fully rule out that older adults’ increased preference for distraction was (partially) driven by their stronger reactivity to the images. Another limitation is external validity: Strategy choice in the laboratory context may only partially resemble strategy choice in real life, where people can select among many more strategies. Moreover, old adults may have reacted to the laboratory context differently than young adults. Nevertheless, given that distraction and reappraisal represent prominent regulatory options, this study is an important first step toward understanding age differences in emotion-regulation choice.

A potential concern is that participants may not have used their chosen strategies. Given our validation work (Sheppes et al., 2014) and the elaborate practice before the task, we assume that participants likely tried to implement their chosen strategies, but we cannot know how successful they were in doing so. It remains open to what extent age differences in strategy choice are based on differential ability to execute the strategies. Existing studies on ability differences are inconclusive, partly because studies differ in the targeted subtypes of distraction and reappraisal. Although older adults were found more successful than young adults in implementing different variants of distraction (Lohani & Isaacowitz, 2014; Phillips et al., 2008), earlier studies did not include neutral distractors, as used here. Positive age differences were found in the ability to implement positive reappraisal (Lohani & Isaacowitz, 2014; Shiota & Levenson, 2009), but negative age differences were found in the ability to implement unspecified cognitive reappraisal (Opitz et al., 2012; Tucker et al., 2012). In future research, instructed regulation may be added to the choice task to examine the role of ability differences in choosing strategies.

In conclusion, the present findings support the common assumption in the emotional aging literature that older adults’ maintenance of affective well-being hinges on shifts in strategy use (Blanchard-Fields, 2007; Charles, 2010; Isaacowitz & Noh, 2011; Morgan & Scheibe, 2014). Age-associated changes in goals and cognitive resources provide important internal context factors for choosing between available strategies to regulate negative emotions. When strategy choices match life-phase-specific goals, resources, and external context factors, affective benefits may result.

Table 2
Results of a Multiple Regression Analysis Predicting Change in State Affect Pre-to-Posttask

<table>
<thead>
<tr>
<th>Predictors</th>
<th>B</th>
<th>SEb</th>
<th>β</th>
<th>p</th>
</tr>
</thead>
<tbody>
<tr>
<td>Age group</td>
<td>−0.022</td>
<td>0.234</td>
<td>−0.011</td>
<td>.926</td>
</tr>
<tr>
<td>Strategy choice</td>
<td>−0.049</td>
<td>0.172</td>
<td>−0.050</td>
<td>.774</td>
</tr>
<tr>
<td>Age × Strategy Choice</td>
<td>0.496</td>
<td>0.237</td>
<td>.351*</td>
<td>.039</td>
</tr>
<tr>
<td>Trait affect</td>
<td>0.135</td>
<td>0.085</td>
<td>.176</td>
<td>.118</td>
</tr>
</tbody>
</table>

Note. N = 77. Strategy choice denotes the proportion of distraction-over-reappraisal choices across 30 trials. Affect is computed as the average of positive emotions minus average of negative emotions. State-affect change is operationalized as standardized residual of posttask affect on pretask affect. Age group is coded 0 for young and 1 for old.

*p < .05.
AGE DIFFERENCES IN EMOTION-REGULATION CHOICE

References


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