Visual attention modulates the integration of goal-relevant evidence and not value

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Abstract

When choosing between options, such as food items presented in plain view, people tend to choose the option they spend longer looking at. The prevailing interpretation is that visual attention increases value. However, in previous studies, 'value' was coupled to a behavioural goal, since subjects had to choose the item they preferred. This makes it impossible to discern if visual attention has an effect on value, or, instead, if attention modulates the information most relevant for the goal of the decision-maker. Here we present the results of two independent studies-a perceptual and a value-based task-that allow us to decouple value from goalrelevant information using specific task-framing. Combining psychophysics with computational modelling, we show that, contrary to the current interpretation, attention does not boost value, but instead it modulates goal-relevant information. This work provides a novel and more general mechanism by which attention interacts with choice.

Keywords

Value-based decision – Metacognition – Attention – Computational Modelling – Framing – Eye-tracking

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1. Introduction

23

How is value constructed and what is the role played by visual attention in choice? Despite their centrality to the understanding of human decision-making, these remain unanswered questions. Attention is thought to play a central role, prioritising and enhancing which information is accessed during the decisionmaking process. How attention interacts with value-based choice has been investigated in psychology and neuroscience [1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11] and this question is at the core of the theory of rational inattention in economics [12, 13, 14, 15].

In this context, robust empirical evidence has shown that people tend to look for longer at the options 30 with higher values [16, 10, 6] and that they tend to choose the option they pay more visual attention to 31 [1, 2, 7, 3, 11]. The most common interpretation is that attention is allocated to items based on their value 32 and that looking or attending to an option boosts its value, either by amplifying it [1, 2, 17] or by shifting it 33 upwards by a constant amount [3]. This intuition has been elegantly formalized using models of sequential 34 sampling, in particular the attentional drift diffusion model (aDDM), which considers that visual attention 35 boosts the drift rate of the stochastic accumulation processes [1]. More recently this same model has been 36 also used to study the role of attention in the accumulation of perceptual information [8]. These lines of 37 investigation have been extremely fruitful, as they have provided an elegant algorithmic description of the 38 interplay between attention and choice. 39

As consequence of this development, the predominant assumption in the field of neuroeconomics has 40 become that attention operates over the value of the alternatives [17]. However, this view overlooks the 41 fact that in the majority of these studies, value is coupled to the agents' behavioural goal, i.e. participants 42 had to choose the item they found more rewarding. However, some recent studies have called into question 43 this assumption and have hinted towards a flexible role of attention on sampling goal-relevant options 44 ([18],[9]). Even further, recent developments have shown that the 'value networks' in the brain could be 45 tracking not purely reward value, but actually goal-congruent information ([19, 20]). Considering all this, 46 our study aims to understand in more detail the role of goals on visual attention during both value-based 47 and perceptual decisions: we aim to test the hypothesis that attention acts in a flexible way upon the 48 accumulation of *goal-relevant information* and to examine the effects on the mechanism of preference 49 formation and confidence. 50

Our experimental design decouples reward value from choice by means of a simple task-framing 51 manipulation. In the main eye-tracking part of our value-based experiment, participants were asked to 52 choose between different pairs of snacks. We used two frame manipulations: *like* and *dislike*. In the 53 like frame, they had to indicate which snack they would like to consume at the end of the experiment; 54 this is consistent with the standard tasks used in value-based decision studies. But in the *dislike* frame, 55 subjects had to indicate the snack that they would prefer *not* to eat, equivalent to choosing the other option. 56 Crucially, in the latter frame value is distinct from the behavioural goal of which item to select. In fact, in 57 the *dislike* frame participants need to consider the "anti-value" of the item to choose the one to reject. 58 To anticipate our results, in the *like* frame condition we replicated the typical gaze-boosting effect: 59 participants looked for longer at the item they were about to choose - the item they deemed most valuable. 60

In the *dislike* frame, however, participants looked for longer at the item that they then chose to eliminate,

62 i.e., the *least* valuable item. This means that agents paid more attention to the option they selected in the

task, *not* to the option to which they deemed more valuable or wanted to consume. This suggests that

attention does *not* boost value but rather is used to gather task-relevant information.

In order to understand the mechanism via which attention interacts with value in both framings, we use a dynamic accumulation model, which allows us to account for the preference formation process and its dependency on task variables (values of the options). We also show how goal-relevance shapes confidence ⁶⁸ and how confidence interacts with attention.

To test the generality of our findings we also conducted a new perceptual decision-making experiment and tested a new set of participants. In this perceptual task, participants were asked to choose between two circles filled with dots. In some blocks they had to indicate the circle with more dots – *most frame*; in others, the circle with fewer dots – *fewest frame*. In this second study we replicated all the effects of the first, value-based one, corroborating the hypothesis of a domain-general role for attention in modulating goal-relevant information that drives choice. This work questions the dominant view in neuroeconomics about the relationship between attention and

⁷⁵ value, showing that attention does not boost value *per se* but instead modulates goal-relevant information.
⁷⁶ Ve conclude our work by presenting an economic model of optimal evidence accumulation. Using
⁷⁸ this model, we suggest that the behavioural strategy we observe in our experiment may be the result of
⁷⁹ deploying, in the context of binary choice, a behavioural strategy that is optimal when agents face more
⁸⁰ natural larger sets of options.

2. Results

In our first experiment, hungry participants (n=31) made binary choices between snacks in one of two taskframes, *like* and *dislike*. In the *like* frame, participants had to report the item they would prefer to eat; in the *dislike* frame, they chose the item they wanted to avoid eating (Figure 1A). After each choice, participants
reported their confidence in having made a good choice [21, 7]. At the beginning of the experiment,
participants reported the subjective value of individual items using a standard incentive-compatible BDM
(see Methods).
Our second experiment was done to test whether the results observed in value-based decisions could be
generalised to perceptual decisions. A different group of participants (n=32) made binary choices between

generalised to perceptual decisions. A different group of participants (n=32) made binary choices between two circles containing a variable number of dots (Figure 1D). In the *most* frame, participants reported the circle containing the higher number of dots; in the *fewest* frame, the one with the lower. As in the Value Experiment, at the end of each trial participants reported their confidence in their choice.

2.1 The effect of attention on choice

81

Value Experiment. Our results confirmed that participants understood the task and chose higher value items
 in the *like* frame and lower value items in the *dislike* frame (Figure 1B,C). This effect was modulated by
 confidence(Figure 1B) similarly to previous studies [21, 7, 22]. For a direct comparison of the differences
 between the goal manipulations in the two tasks (Value and Perceptual) see Appendix 1 (Appendix 1
 Figure 1).

We then tested how attention interacts with choice by examining the eye-tracking variables. Our 99 frame manipulation, which orthogonalised choice and valuation, allowed us to distinguish between two 100 competing hypotheses. The first hypothesis, currently dominant in the field, is that visual attention is 101 always attracted to high values items and that it facilitates their choice. The alternative hypothesis is that 102 the attention is attracted to items whose value matches the goal of the task. These two hypotheses make 103 starkly different experimental predictions in our task. According to the first, gaze will mostly be allocated 104 to the more valuable item independently of the frame. The second hypothesis instead predicts that in the 105 *like* frame participants will look more at the more valuable item, while this pattern would reverse in the 106 dislike frame, with attention mostly allocated to the least valuable item. In other words, according to this 107 second hypothesis, visual attention should predict choice (and the match between value and goal) and not 108 value, independently of the frame manipulation. 109

Our data strongly supported the second hypothesis since we found participants preferentially gaze



Figure 1. Task and behavioural results. Value-based decision task (A): participants choose between two food items presented in an eye-contingent way. Before the choice stage, participants reported the amount of money they were willing to bid to eat that snack. In the *like* frame (top) participants select the item they want to consume at the end of the experiment. In the *dislike frame* (bottom) participants choose the opposite, the item they would prefer to avoid. After each choice participants reported their level of confidence. (B) After a median split for choice confidence, a logistic regression was calculated for the probability of choosing the right-hand item depending on the difference in value (Value_{Right}- Value_{Left}) for like (top) and dislike (bottom) framing conditions. The logistic curve calculated from the high confidence trials is steeper, indicating an increase in accuracy. (C) Slope of logistic regressions predicting choice for each participant, depending on the frame. The shift in sign of the slope indicates that participants are correctly modifying their choices depending on the frame. Perceptual decision task (D): participants have to choose between two circles containing dots, also presented eve-contingently. In the *most* frame (top) participants select the circle with more white dots. In the *fewest* frame (bottom) they choose the circle with the lower number of white dots. Distractor dots (orange) are included in both frames to increase the difficulty of the task. Confidence is reported at the end of each choice. We obtained a similar pattern of results to the one observed in the Value Experiments in terms of probability of choice (E) and the flip in the slope of the choice logistic model between *most* and *fewest* frames (F).

- (Figure 2A) the higher value option during *like* (t(30)=7.56, p < 0.001) and the lower value option during
- *dislike* frame (t(30)=-4.99, p < 0.001). From a hierarchical logistic regression analysis predicting choice (Figure 2B), the difference between the time participants spent observing the right over left item (ΔDT)
- was a positive predictor of choice both in *like* (z=6.448, p<0.001) and *dislike* (z=6.750, p<0.001) frames.
- ¹¹⁵ This means that participants looked for longer at the item that better fits the frame and not at the item with

the highest value. Notably, the magnitude of this effect was slightly lower in the *dislike* case (t(30)=2.31,

p<0.05). In Figure 2B are also plotted the predictors of the other variables on choice from the best fitting model.

Perceptual Experiment. We then analysed the effect of attention on choice in the perceptual case to 119 test the generality of our findings. As in the Value Experiment, our data confirmed that participants did 120 not have issues in choosing the circle with more dots in the *most* frame and the one with least amount 121 dots in the fewest frame (Figure 1D,F). Furthermore, as in the Value Experiment and many other previous 122 findings [21, 7], confidence modulated the accuracy of their decisions (Figure 1E). Critically for our 123 main hypothesis, we found that participants' gaze was preferentially allocated to the relevant option in 124 each frame (Figure 2C): they spent more time observing the circle with more dots during *most* frame 125 (t(31)=13.85, p<0.001) and the one with less dots during *fewest* frame (t(31)=-10.88, p<0.001). ΔDT was 126 a positive predictor of choice (Figure 2D) in most (z=10.249, p<0.001), and fewest (z=10.449, p<0.001) 127 frames. Contrary to the results in the Value Experiment in which the effect of ΔDT on choice was 128 slightly more marked in the *like* condition (Figure 2B), in the Perceptual Study the effect of ΔDT was the 129 opposite: ΔDT had a higher effect in the *fewest* frame ($\Delta DT_{Most-Few}$: t(31)=-2.17, p<0.05)(Figure 2D). 130 However, and most importantly, in both studies ΔDT was a robust positive predictor of choice in both 131 frame manipulations. To summarise, these results show that in the context of a simple perceptual task, 132 visual attention also has a specific effect in modulating information processing in a goal-directed manner: 133 subjects spend more time fixating the option they will select, not necessarily the option with the highest 134 number of dots. 135

¹³⁶ In both, Value and Perceptual Experiments, the most parsimonious models were reported in the ¹³⁷ manuscript and in Figure 2B and 2D. For a full model comparison see Appendix 2 Figure 1 and Appendix ¹³⁸ 2 Table 1. More details on the choice models are reported in the Appendix 2.

139 2.2 Fixations effects in choice

An important prediction of attentional accumulation models is that the chosen item is generally fixated last (unless that item is much worse than the other alternative), with the magnitude of this effect related to the difference in value between the alternatives. This feature of the decision has been consistently replicated in various previous studies [1, 2, 23]. We therefore tested how the last fixation was modulated by the frame manipulation.

¹⁴⁵ *Value Experiment*. In the Value Experiment in both frames we replicated the last fixation effect and its ¹⁴⁶ modulation by value difference between the last fixated option and the other one (Figure 3A). In the *like* ¹⁴⁷ frame, the probability of choosing the last item fixated upon increases when the value of the last item is ¹⁴⁸ higher, as is shown by the positive sign of the slope of the logistic curve (mean β_{Like} =0.922). Crucially, ¹⁴⁹ during the *dislike* frame the opposite effect was found: the probability of choosing the last seen option ¹⁵⁰ increases when the value of the non-chosen item is higher, seen from the negative slope of the curve (mean ¹⁵¹ β_{Dislike} =-0.951; $\Delta\beta_{\text{Like-Dislike}}$: t(30)=7.963, *p*<0.001).

Perceptual Experiment. We observed the same pattern of results that in the Value Experiment (Figure 3B). In the *most* frame, it was more probable that the last fixation was on the chosen item when the fixated circle had a higher number of dots (mean $\beta_{Most}=1.581$). In the *fewest* frame, the effect flipped: it was more likely that the last circle seen was chosen when it had fewer dots (mean $\beta_{Few} = -0.944$; $\Delta\beta_{Most-Few}$: t(31)=3.727, *p*<0.001).

The previous set of analysis shows that the last fixation is modulated by the difference in evidence according to the goal that the participant is set to achieve. However, since the last fixation is in general followed by the participant response, one could suspect that the goal-dependent modulation of attention (i.e. ΔDT) we identified in our choice regression analysis (Figure 2) is entirely driven by the final fixation.



Figure 2. Attention and choice in Value and Perceptual Experiments. (A) Gaze allocation time depends on the frame: while visual fixations in the *like* frame go preferentially to the item with higher value (top), during the *dislike* frame participants look for longer at the item with lower value (bottom). Dots in the bar plot indicate participants' average gaze time across trials for high and low value items. Time is expressed as the percentage of trial time spent looking at the item. Similar results were found for gaze distribution in the Perceptual Experiment (C): participants gaze the circle with higher number of dots in *most* frame and the circle with lower number of dots in *fewest* frame. Hierarchical logistic modelling of choice (probability of choosing right item) in Value (B) and Perceptual (D) Experiments, shows that participants looked for longer (Δ DT) at the item they chose in both frames. All predictors are z-scored at the participant level. In both regression plots, bars depict the fixed-effects and dots the mixed-effects of the regression. Error bars show the 95% confidence interval for the fixed effect. In Value Experiment: Δ Value: difference in value between the two items ($Value_{Right} - Value_{Left}$); RT: reaction time; Σ Value: summed value of both items; Δ DT: difference in dwell time (DT_{Right} - DT_{Left}); Conf: confidence. In Perceptual Experiment: Δ Dots: difference in dots between the two circles ($Dots_{Right} - Dots_{Left}$); Σ Dots: summed number of dots between both circles. ***: p < 0.001, **: p < 0.01, *: p < 0.05.

This would be problematic since one would have similar results to the one presented in Figure 2 even if participants' pattern of attention is not modulated by the goal (i.e. attention is directed in both frames to the most valuable item) or even if the pattern of fixation, before the last fixation, is random. To control for this possibility we performed a series of further analyses:

First of all we repeated the analysis presented in section 2.1 (hierarchical choice regression – Figure 2), removing the last two fixations when calculating the ΔDT . Note that we removed the last two fixations and not just the last one to avoid statistical artefacts (i.e. since the final fixation is mostly directed towards

the chosen item there would be an increased probability that second to last fixation is on the unchosen item). In Appendix 2 Figure 3, we show that once removed the last two fixations the pattern of results is unchanged.

Secondly, we specifically investigated the middle fixations. Previous studies [1, 2, 8] have reported that middle fixations duration increases when the difference in value ratings (or perceptual evidence) of the fixated minus unfixated item increases. We replicated this result for our *like* and *most* frames but critically the effect was reversed in *dislike* and *fewest* frames (i.e. middle fixations durations decreased when the relative value of the fixated item was higher). The results suggesting that the goal-relevant modulation of attention affects also the middle fixations are presented in the Appendix 3 Figure 4.

Finally, we investigated in more detail how the relation between attentional allocation and difference 177 in value or perceptual evidence changed over time in the context of the goal manipulation. We calculated 178 the Pearson correlation between fixation position (0: left, 1:right) and the difference in evidence (i.e. 179 Δ Value or Δ Dots, in both cases right – left item) at different time points (Figure 3C). We observed that 180 after an initial phase in which there was no clear gaze preference for any of the items (note that given the 181 gaze-contingent design participants must explore both alternatives), fixations were correlated with the 182 frame-relevant item: during *like* frame, fixations positions were positively correlated with Δ Value, i.e. the 183 fixations were directed towards the item with higher value; during *dislike* frame the behaviour was the 184 opposite: fixations were negatively correlated with Δ Value, indicating a preference for the option with 185 lower value. Note that these results are in line with the ones reported by Kovach and colleagues [18]. We 186 see a very similar pattern of results in the Perceptual Experiment too (Figure 3D). 187

188 2.3 Which factors determine confidence?

Value Experiment. To explore the effect that behavioural factors had over confidence, we fitted a hierarchi-189 cal linear model (Figure 4A). As it was the case for the results presented above for the choice regression, 190 the results for the confidence regression in the *like* frame replicated all the effects reported in a previous 191 study from our lab [7]. Again, we presented here the most parsimonious model (Appendix 4 Figure 1 192 and Appendix 4 Table 1 for model comparison). We found that the magnitude of Δ Value ($|\Delta$ Value) had 193 a positive influence on confidence in like (z=5.465, p < 0.001) and dislike (z=6.300, p < 0.001) frames, 194 indicating that participants reported higher confidence when the items have a larger difference in value; 195 this effect was larger in the *dislike* frame (t(30) = -4.72, p < 0.01). Reaction time (RT) had a negative effect 196 on confidence in like (z=-6.373, p<0.001) and dislike (z=-7.739, p<0.001) frames, i.e., confidence was 197 lower when the RTs were longer. Additionally, we found that, in both conditions, higher number of gaze 198 switches (i.e., gaze shift frequency, GSF) predicted lower values of confidence in *like* (z=-2.365, p<0.05) 199 and *dislike* (z=-2.589, p<0.05) frames, as reported in Folke et al. [7]. 200

We then looked at the effect of the summed value of both options, Σ Value, on confidence. As in Folke 201 et al. [7] we found a positive effect of Σ Value on confidence in the *like* frame (z=3.206, p<0.01); that 202 is, participants reported a higher confidence level when both options were high in value. Interestingly, 203 this effect was inverted in the *dislike* frame (z=-4.492, p<0.001), with a significant difference between 204 the two frames (t(30)=9.91, p<0.001) This means that, contrary to what happened in the *like* frame in 205 which confidence was boosted when both items had high value, in the dislike frame confidence increased 206 when both items had *low* value. This novel finding reveals that the change in context also generates 207 a reassessment of the evidence used to generate the confidence reports; that is, confidence also tracks 208 goal-relevant information. 209

Perceptual Experiment. We repeated the same regression analysis in the perceptual decision experiment, replacing value evidence input with perceptual evidence (i.e., absolute difference in the number of dots, $|\Delta Dots|$). We directly replicated all the results of the Value Experiment, generalising the effects we



Figure 3. Fixation effects on the chosen item. Last fixation effects: (A) in the Value Experiment, a logistic regression was calculated for the probability the last fixation is on the chosen items (P(LastFix = Chosen)) depending on the difference in value of the item last fixated upon and the alternative item. As reported in previous studies, in *like* frame, we find it is more probable that the item last fixated upon will be chosen when the value of that item is relatively higher. In line with the hypothesis that goal-relevant evidence, and not value, is being integrated to make the decision, during the *dislike* frame the effect shows the opposite pattern: P(LastFix = Chosen) is higher when the value of the item last fixated on is lower, i.e., the item fixated on is more relevant given the frame. (B) A similar analysis in the Perceptual Experiment mirrors the results in the Value Experiment with a flip in the effect between *most* and *fewest* frames. Lines represent the model predictions and dots are the data binned across all participants. Δ Value and Δ Dots measures are z-scored at the participant level. Gaze preference in time: (C) Pearson correlation between gaze position and difference in value (Δ Value) was calculated for each time point during the first 2s of the trials. In the Value Experiment, after an initial phase of random exploration, fixations are positively correlated with the high value item in *like* frame, while this effect is the opposite for *dislike* frame, i.e. fixations are directed to the low value item. (D) In the Perceptual Experiment, a similar pattern of goal-relevant fixations emerges. Lines in both figures correspond to the time point correlation considering all trials and participants. Shaded area corresponds to the standard error. Black line indicates time points with statistically significant difference between frames, resulting from a permutation test (P-value <0.01 for at least 6 time bins, 60 ms). Correction for multiple comparison was performed using FDR, $\alpha < 0.01$.

isolated to the perceptual realm (Figure 4B). Specifically, we found that $|\Delta Dots|$ had a positive influence on confidence in *most* (*z*=3.546, *p*<0.001) and *fewest* frames (*z*=7.571, *p*<0.001), indicating that participants

reported higher confidence when the evidence was stronger. The effect of absolute evidence $|\Delta Dots|$ 215 on confidence was bigger in the *fewest* frame (t(31)=-4.716, p < 0.001). RT had a negative effect over 216 confidence in most (z=-7.599, p < 0.001) and fewest frames (z=-5.51, p < 0.001), i.e., faster trials were 217 associated with higher confidence. We also found that GSF predicted lower values of confidence in most 218 (z=-4.354, p<0.001) and fewest (z=-5.204, p<0.001) frames. Critically (like in the Value Experiment), 219 the effect of the sum of evidence (Σ Dots) on confidence also changes sign depending on the frame. 220 While Σ Dots had a positive effect over confidence in the *most* frame (z=2.061, p<0.05), this effect is the 221 opposite in the *fewest* frame (z=-7.135, p<0.001), with a significant difference between the parameters in 222 both frames (t(31)=14.621, p < 0.001). The magnitude of Σ Dots effect was stronger in the *fewest* frame 223 (t(31)=-10.438, p<0.001). For further details on the confidence models see the Appendix 4. 224

225 2.4 Attentional model: GLAM

To gain further insights into the dynamic of the information accumulation process we modelled the data 226 from both experiments adapting a Gaze-weighted Linear Accumulator Model (GLAM) recently developed 227 by Thomas and colleagues [11]. The GLAM belongs to the family of race models and approximates the 228 aDDM model [1, 2] in which the dynamic aspect is discarded, favouring a more efficient estimation of 229 the parameters. This model was chosen since, unlike the aDDM, it allowed us to test the prediction of 230 the confidence measures as balance of evidence [24, 25, 21]. Crucially, in both experiments we used 231 goal-relevant evidence (not the value or the number of dots) to fit the models in the *dislike* and *fewest* 232 frames (for further details see the Methods Attentional Model: Glam section). 233

234 2.4.1 Parameter fit and simulation

Value Experiment. The simulations estimated with the parameters fitted for like and dislike frames data 235 (even-trials) reproduced the behaviour observed in the data not used to fit the model (odd- trials). In both 236 *like* and *dislike* frames, the model replicated the observed decrease of RT when $|\Delta Value|$ is high, i.e., the 237 increase in speed of response in easier trials (bigger value difference). The RT simulated by the models 238 significantly correlated with the RT values observed in participants odd-numbered trials (*Like*: r(29)=0.90, 239 p < 0.001; Dislike: r(29)=0.89, p < 0.001) (Figure 5A). In the like frame, the model also correctly predicted 240 a higher probability of choosing the right item when ΔV alue is higher. In the *dislike* frame, the model 241 captured the change in the task goal and predicted that the selection of the right item will occur when 242 - Δ Value is higher, i.e., when the value of the left item is higher. Overall, in both frames the observed and 243 predicted probabilities of choosing the most valuable item were significantly correlated (*Like*: r(29)=0.80, 244 p < 0.001; Dislike: r(29)=0.79, p < 0.001) (Figure 5B). See Appendix 5 Figure 4A and Appendix 5 Figure 245 5A for further details. 246

In both frames, the models also predicted choice depending on the difference in gaze ($\Delta Gaze = g_{right}$ 247 - g_{left}), i.e., that the probability of choosing the right item increases when the time spent observing that 248 item is higher. However, in this case, we cannot say if gaze allocation itself is predicting choice if we do 249 not account for the effect of $|\Delta Value|$. To account for the relationship between choice and gaze we used a 250 measure devised by Thomas et al. [11], 'gaze influence'. Gaze influence is calculated taking the actual 251 choice (1 or 0 for right or left choice, respectively) and subtracting the probability of choosing the right 252 item given by a logistic regression for Δ Value calculated from actual behaviour. The averaged 'residual' 253 choice probability indicates the existence of a positive or negative gaze advantage. Then, we compared the 254 gaze influence predicted by GLAM with the empirical one observed for each participant. As in Thomas et 255 al. [11], most of the participants had a positive gaze influence and it was properly predicted by the model 256 in both frames (Like: r(29)=0.68, p<0.001; *Dislike*: r(29)=0.63, p<0.001) (Figure 5C). 257

258 *Perceptual Experiment*. As in the Value Experiment we fitted the GLAM to the data and we conducted



Figure 4. Hierarchical linear regression model to predict confidence. (A) In Value Experiment, a flip in the effect of Σ Value over confidence in the *dislike* frame was found. (B) In Perceptual Experiment a similar pattern was found in the effect of Σ Dots over confidence in the *fewest* frame. The effect of the other predictors on confidence in both experiments and frames coincides with previous reports [7]. All predictors are z-scored at the participant level. In both regression plots, bars depict the fixed-effects and dots the mixed-effects of the regression. Error bars show the 95% confidence interval for the fixed effect. In Value Experiment: Δ Value: difference in value between the two items (*Value_{Right}- Value_{Left}*); RT: reaction time; Σ Value: summed value of both items; Δ DT: difference in dwell time (DT_{*Right}- DT_{Left}); GSF: gaze shift frequency; \DeltaDT: difference in dwell time. In Perceptual Experiment: \DeltaDots: difference in dots between the two circles (<i>Dots_{Right}- Dots_{Left}*); Σ Dots: summed number of dots between both circles. ***: p < 0.001, **: p < 0.01, *: p < 0.05.</sub>

²⁵⁹ model simulations. Again, these simulations showed that we could recover most of the behavioural patterns ²⁶⁰ observed in participants. We replicated the relationship between RT and $|\Delta Dots|$ (*Most*: r(26)=0.97, ²⁶¹ p<0.001; *Fewest*: r(26)=0.98, p<0.001) (Figure 5D). As in the value-based experiment, the model also ²⁶² predicted a higher probability of choosing the right-hand item when $\Delta Dots$ is higher in the *most* frame and ²⁶³ when - $\Delta Dots$ is higher in the *fewest* frame. However, in the Perceptual Experiment, the simulated choices only in the *fewest* frame were significantly correlated with the observed data, although we observed a non-significant trend in the *most* frame (*Most*: r(26)=0.69, p<0.001; *Fewest*: r(26)=0.37, p=0.051) (Figure 5E). In both frames, we observed that the model predicted that choice was linked to Δ Gaze and, as in the Value Experiment, we show that the gaze influence predicted by the model is indeed observed in the data (*Most*: r(26)=0.65, p<0.001; *Fewest*: r(26)=0.47, p<0.05) (Figure 5F). See Appendix 5 Figure 4B and Appendix 5 Figure 5B for further details.

Results of the models fitted without accounting for the change in goal-relevant evidence provided a poor fit of the data, these results are presented in Appendix 5 Figures 1-3 and 6. For a direct comparison of the different GLAM parameters see Appendix 6. Additionally, we were able to mirror the results obtained with GLAM using aDDM [1, 8]. For *dislike* and *fewest* frames the best model was the one fitted using goal-relevant evidence (see Appendix 7 for details).

275 2.4.2 Balance of Evidence and Confidence

The GLAM belongs to the family of race models in which evidence is independently accumulated for each option. Therefore, using the GLAM we were able to adapt the model to estimate a measure of confidence in the decision that is defined by the balance of evidence [24, 26, 25, 21] allowing us to characterise the pattern of the confidence measures. Balance of evidence is defined as the absolute difference between the accumulators for each option at the moment of choice, which is when one of them reaches the decision threshold (i.e., $\Delta e = |E_{right}(t_{final}) - E_{left}(t_{final})|$) (Figure 6A). To estimate Δe we performed a large number of computer simulations using the fitted parameters for each participant in both experiments.

Value Experiment. To confirm that the relationship between confidence and other experimental vari-283 ables was captured by the balance of evidence simulations, we constructed a linear regression model 284 predicting Δe as function of the values and the RTs obtained in the simulations ($\Delta e \sim |\Delta Value| + simulated$ 285 $RT + \Sigma Value$). We found that this model replicated the pattern of results we obtained experimentally 286 (Figure 4). We then explored whether the model was able to recover the effect of Σ Value on confi-287 dence (Figure 6B). As we have shown when analysing confidence, Σ Value boosted Δe in the *like* frame 288 $(\beta_{\Sigma \text{Value}}=0.071, \text{t}(37196)=14.21, p<0.001)$ and reduced Δe in the *dislike* frame $(\beta_{\Sigma \text{Value}}=-0.061, \text{t}(37196)=-0.061, \text{t}(3$ 289 12.07, p < 0.001). The effect of Σ Value over confidence was replicated in the simulations with an increase 290 of Δe when high value options are available to choose (Appendix 8 Figure 1 and Appendix 8 Figure 291 3A,D for more details). In the *dislike* frame the fitted model also replicated this pattern of behaviour, 292 including the adaptation to context which predicts higher Δe when both alternatives have low value. Inter-293 estingly, the replication of the effect for Σ Value over Δ e with GLAM did not hold when the gaze bias was 294 taken out of the model in *like* ($\beta_{\Sigma Value}$ =-0.007, t(37196)=-1.495, p=0.13, ns) and *dislike* ($\beta_{\Sigma Value}$ =-0.002, 295 t(37196)=-0.413, p=0.679, ns) frames (Figure 6B). We also found that the effect of $|\Delta Value|$ on confidence 296 was replicated by the simulated balance of evidence, increasing Δe when the difference between item 297 values is higher (i.e., participants and the model simulations are more "confident" when $|\Delta Value|$ is higher) 298 (Appendix 8 Figure 1). 299

Perceptual Experiment. We conducted a set of similar analyses and model simulations in the Value Experiment (Figure 6C). We found that Σ Dots boosted Δe in the *most* frame (*Most* : $\beta_{\Sigma Dots}$ =0.029, t(33596)=4.71, p<0.001) and reduces Δe in the *fewest* frame (*Fewest* : $\beta_{\Sigma Dots}$ =-0.088, t(33596)=-14.41, p<0.001). As in the Value Experiment this effect disappeared when the gaze bias was taken out of the model (*Most*: $\beta_{\Sigma Dots}$ =-0.0002, t(33596)=-0.04, p=0.96, ns; *Fewest*: $\beta_{\Sigma Dots}$ =-0.006, t(33596)=-1.03, p=0.29, ns) (see Appendix 8 Figure 2 and Appendix 8 Figure 3B,E for more details).

Overall, these results show how the model is capable of capturing the novel empirical effect on confidence we identified experimentally, giving computational support to the hypothesis that goal-relevant evidence is fed to second order processes like confidence. It also hints at a potential origin to the effects of



Figure 5. Individual out-of-sample GLAM predictions for behavioural measures in Value(A-C) and Perceptual Experiments (D-F). In value-based decision, (A) the model predicts individuals mean RT; (B) the probability of choosing the item with higher value in *like* frame, and the item with lower value in *dislike* frame; and (C) the influence of gaze in choice probability. In the Perceptual Experiment, (D) the model also predicts RT and (F) gaze influence. (E) The model significantly predicts the probability of choosing the best alternative in the *fewest* frame only (in the *most* frame a trend was found). The results corresponding to the models fitted with *like/most* frame data are presented in blue, and with *dislike/fewest* frame data in red. Dots depict the average of observed and predicted measures for each participant. Lines depict the slope of the correlation between observations and the predictions. Mean 95% confidence intervals are represented by the shadowed region in blue or red, with full colour representing Value Experiment and striped colour Perceptual Experiment. All model predictions are simulated using parameters estimated from individual fits for even-numbered trials.

the sum of evidence (i.e., Σ Value, Σ Dots) on confidence: asymmetries in the accumulation process, in particular the multiplicative effect of attention over accumulation of evidence, may enhance the differences between items that are more relevant for the frame. This consequentially boosts the level of confidence that participants have in their decisions.

2.5 A Model of Optimal Information Acquisition

We then sought to understand why participants systematically accumulated evidence depending on the task at hand, instead of first integrating evidence using a task-independent strategy and then emitting a response appropriate with the task. We reasoned that this may reflect a response in line with models of rational information acquisition popular in economics. These include models of so-called rational inattention,



Figure 6. Balance of evidence (Δe) simulated with GLAM reproduces Σ Value and Σ Dots effects over confidence. (A) GLAM is a linear stochastic race model in which two alternatives accumulate evidence until a threshold is reached by one of them. Δe has been proposed as a proxy for confidence and it captures the difference in evidence available in both accumulators once the choice for that trial has been made. (B) Using Δe simulations we captured the flip of the effect of Σ Value over confidence between *like* and *dislike* frames. Δe simulations were calculated using the model with parameters fitted for each individual participant. A pooled linear regression model was estimated to predict Δe . The effects of Σ Value predicting Δe are presented labelled as 'Model Sim'. A second set of simulations was generated using a model in which no asymmetries in gaze allocation were considered (i.e., no attentional biases). This second model was not capable of recovering Σ Value effect on Δe and is labelled as 'Model Sim No Bias'. Σ Value coefficients for a similar model using participants' data predicting confidence are also presented labelled as 'Human' for comparison. (C) A similar pattern of results is found in the Perceptual Experiment, with the model including gaze bias being capable of recovering Σ Dots effect on Δe . This novel effect may suggests that goal-relevant information is also influencing the generation of second-order processes, as confidence. This effect may be originated by the attentional modulation of the accumulation dynamics. Coloured bars show the parameter values for Σ Value and Σ Dots and the error bars depict the standard error. Solid colour indicates the Value Experiment and striped colours indicate the Perceptual Experiment. All predictors are z-scored at participants level.

according to which agents are rationally choosing which information to acquire considering the task, the incentives, and the cost of acquiring and processing information [12, 13, 14, 15]. As opposed to DDM or GLAM, these models attempt to investigate not only what the consequences of information acquisition are, but also *which* information is acquired.

In this model, we consider an agent facing *n* available options. Each item *i* has value v_i to the agent, which is unknown, and agents have a prior such that values follow an independent, identical distribution; for simplicity, we assume it to be a Normal $v_i \sim N(\mu, \sigma_{\mu}^2)$. Agents can acquire information in the form of signals $x_i = v_i + \varepsilon_i$, with ε_i independently and identically distributed with $\varepsilon_i \sim N(0, \sigma_{\varepsilon}^2)$. They follow Bayes' rule in updating their beliefs after information. Once they finish acquiring information, they then choose the item with the highest expected value.

³²⁸ Consider first the case in which an agent needs to pick the best item out of *n* possible ones. Suppose ³²⁹ that she already received one signal for each item. Denote i_1 the item for which the agent received the ³³⁰ highest signal, which is also the item with the highest expected value; i_2 the second highest, *etc.* (Because ³³¹ each of these is almost surely unique, let us for simplicity assume they are indeed unique.) The agent can ³³² acquire one additional signal about any of the available items or select any probability distribution over ³³³ signals. The following proposition shows that it is (weakly) optimal for the agent to acquire a second ³³⁴ signal about the item that is currently best, i.e., i_1 .

³³⁵ Denote Δ the set of all probability distributions over signals and V(i) the utility after acquiring a new ³³⁶ signal $x_{i,2}$ about item *i*, i.e.,

$$V(i) := \max_{j \in 1, ..., n} \mathbb{E}[v_j | x_1, ..., x_N, x_{i, 2}]$$
(1)

Proposition 1. The optimal strategy when choosing the best option is to acquire one more signal about item i_1 or i_2 , i.e., either the item with the currently highest expected value or the one with second highest value. That is:

$$\mathbb{E}[V(i_1)] = \mathbb{E}[V(i_2)] \ge \max_{p \in \Delta} \sum_{i=1}^n p(i)V(i)$$

and $\mathbb{E}[V(i_1)] > \mathbb{E}[V(i_j)] \quad \forall j \neq 1,2$ (2)

This proposition shows that agents have *asymmetric* optimal sampling strategies: they are not indifferent between which item to sample, but rather want to acquire extra signals about items that current look best or second-best. (They are indifferent between the latter two.). When n > 2, these strategies are strictly better than acquiring signals about any other item.

How would this change if agents need instead to pick which item to eliminate, assuming that she gets the average utility of the items she keeps? In this case, the expected utility after acquiring a new signal $x_{i,2}$ about item *i*, is:

$$\widehat{V}(i) := \max_{j \in 1, \dots, n} \mathbb{E}\left[\frac{\sum_{i \neq j} v_j}{n-1} | x_1, \dots, x_N, x_{i,2}\right],\tag{3}$$

Then, it is optimal to receive an additional signal about the *least* valuable item i_n or the next one, i_{n-1} . **Proposition 2**. The optimal strategy when choosing which item to discard is to acquire one more signal about item i_n or i_{n-1} , *i.e.*, either the one with the lowest or the one with the second lowest value. That is:

$$\mathbb{E}\left[\widehat{V}(i_n)\right] = \mathbb{E}\left[\widehat{V}(i_{n-1})\right] \ge \max_{p \in \Delta(S)} \sum_{i=1}^n p(i)\widehat{V}(i)$$

and $\mathbb{E}\left[\widehat{V}(i_n)\right] > \mathbb{E}\left[\widehat{V}(i_j)\right] \quad \forall j \neq n, n-1$ (4)

³⁵¹ For a full proof of both propositions see Appendix 9.

Again, agents have *asymmetric* optimal sampling strategies: but now, they want to sample the items that currently look *worse* again. The intuition behind both results is that when one has to choose the best item, it is more useful to acquire information that is likely to change the ranking at the top (i.e., between best or second best item) than information that changes the ranking at the bottom, since these items won't be selected (e.g., 4th and 5th item). Crucially, the reverse is true when one is tasked to select which item to eliminate.

This shows how in these simple tasks it is strictly more advantageous to acquire information in line with the current goal rather than adopting a goal-independent information-acquisition strategy.

Our model suggests that in many ecological settings, in which there are more than two options, the optimal strategy involves acquiring *asymmetric* information depending on the goal. It is only when there are only two options that individuals are indifferent about which information to acquire. We propose that the asymmetric strategies we observe even in this latter case might be a consequence of the fact that individuals have developed a strategy that is optimal for the more frequent, real-life cases in which n > 2, and continue to implement this same asymmetric strategy to binary choices, where it remains optimal.

3. Discussion

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In this study we investigated how framing affects the way in which information is acquired and integrated 367 during value-based and perceptual choices. Here, using psychophysics together with computational and 368 economic models we have been able to adjudicate between two contrasting hypotheses. The first one. 369 currently the dominant one in the field of neuroeconomics, proposes that attention modulates (either by 370 biasing or boosting) a value integration that starts at the beginning of the deliberation process. Subsequently, 371 at the time of the decision, the participant would give the appropriate response (in our task accepting the 372 option with the highest value or rejecting the one with lowest one) using the value estimate constructed 373 during this deliberation phase. The second hypothesis suggests that, from the very start of the deliberation 374 process, the task-frame (goal) influences the type of information that is integrated. In this second scenario, 375 attention is not automatically attracted to high value items to facilitate their accumulation but has a more 376 general role in prioritising the type of information that is useful for achieving the current behavioural goal. 377 Importantly, these two hypotheses make very distinct predictions about the pattern of attention and suggest 378 very different cognitive architecture underpinning the decision process. 379

Our results favour the second hypothesis: specifically, we show that, in both perceptual and value-based 380 tasks, attention is allocated depending on the behavioural goal of the task. While our study does not 381 directly contradict previous findings [1, 2, 3, 17] it adds nuance to the view that this is a process specifically 382 tied to value integration (defined as a hedonic or reward attribute). Our findings speak in favour of a 383 more general role played by attention in prioritising the information needed to fulfil a behavioural goal in 384 both value and perceptual choices ([27, 18, 9]). Importantly, the seeking of goal-relevant information is 385 observed along the trial, opposing the assumption that attentional sampling is random except for the last 386 fixation ([1, 2]; see [10, 6] for additional support for this idea). Pavlovian influences have been proposed 387 to play a key role in the context of accept /reject framing manipulation [28, 29, 30, 31]. However, the fact 388 that we found almost identical results in a follow-up perceptual study in which the choice was not framed 389 in terms of 'accept' or 'reject' but using a different kind of instruction (i.e., "choose the option with fewer 390 or more dots") suggests that attention acts on a more fundamental mechanism of information processing 391 that goes beyond simple Pavlovian influences. 392

We also measured the trial-by-trial fluctuations in confidence to gain a deeper insight in the dynamics of this process. We found that the role of confidence goes beyond that of simply tracking the probability of an action being correct, as proposed in standard signal detection theory. Instead, it is also influenced by

the perceived sense of uncertainty in the evaluation process [32, 33], and contextual cues [34]. In turn, 396 confidence influences future responses and information seeking [7, 35, 36, 37]. In previous work [7], we 397 reported how, in value-based choice, confidence was related not only to the difference in value between 398 the two items, but also to the summed value (Δ Value and Σ Value using the current notation), and we found 399 that that confidence was higher if both items have a high value [7]. Here we replicate this effect in both 400 experiments in the *like* and *most* conditions. However, this effect flips in the *dislike* or *fewest* frame: in 401 these cases, confidence increases when the summed value or number of dots is smaller. This result is 402 particularly striking since the frame manipulation should be irrelevant for the purpose of the decision 403 and has little effect on the objective performance. This suggests that similarly to attention, the sense of 404 confidence is also shaped by the behavioural goal that participants are set to achieve. 405

In both experiments, the incorporation of goal-relevant evidence to fit the GLAM resulted in a better 406 model fit compared with the model in which the value or perceptual evidence was integrated independently 407 of the frame. We then modified the GLAM to include a measure of confidence defined as balance of 408 evidence (Δe) [24, 25, 21]. In doing so we confirm that our model can replicate all the main relations 409 between confidence, choice and RT. We then tested if the model simulation was also recovering the flip 410 in the relationship between confidence and summed evidence (Σ Value or Σ Dots) triggered by the frame 411 manipulation. We found the model captures this effect only if the attentional bias is included in the 412 simulations. The boost in Δe when goal-relevant evidence in both alternatives is high can attributed to 413 the architecture of the model: gaze has a multiplicative effect over evidence accumulation. For example, 414 consider a case with two items of value $A_1=2$ and $A_2=1$, and a discount factor for the unattended item 415 u=0.3. Assuming the item with higher value is gazed more we could express, in a very simplified way, the 416 Δe for this choice as $\Delta e_A = A_1 - A_2 * u = 2 - 1 * 0.3 = 1.7$. Consider now two new items with identical ΔV alue 417 but higher magnitude of the Σ Value, B₁=10 and B₂=9. Notice that since Δ Value is the same, this choice in 418 absence of attentional effect should be considered of identical difficulty than in case A $(A_1-A_2 = B_1-B_2 = B_1-B_2)$ 419 1), and therefore the agent should be neither more, nor less confident. But, keeping the same attentional 420 factors than for the first set, we have that the Δe between the items increases, $\Delta e_B = B_1 - B_2 * u = 10 - 9 * 0.3$ 421 = 7.3 ($\Delta e_A < \Delta e_B$). This effect would not be observed if attention affected evidence accumulation in an 422 additive way $(A_1-(A_2-u) = B_1-(B_2-u))$. Our empirical confidence data therefore provide further support 423 to a multiplicative [17] instead of additive effect of attention into goal-relevant information. Overall, 424 these data speak in favour of a coding scheme in which the goal sets, from the beginning of the task, the 425 allocation of attention and, by doing so, influences first order processes such as choice, but also second 426 order process such as confidence. Further empirical data will be required to test this idea more stringently. 427

The idea that the goal of the task plays a central role in shaping value-based decisions should not 428 be surprising. Indeed, value-based decision is often called goal-directed choice. Nevertheless, there has 429 been a surprisingly little amount of experimental work in which the behavioural goal has been directly 430 manipulated as the key experimental variable for studying the relation between attention and value. 431 Notable exceptions are two recent studies from Frömer and colleagues [19] and Kovach and colleagues 432 [18]. In the first study [19] participants were shown a set of four items and asked, in half of the trials, 433 to determine the best item and, in the second half, the worst item. In line with our findings, they found 434 that behaviour and neural activity in the 'value network', including vmPFC and striatum, was determined 435 by goal-congruency and did not simply reflected the expected reward. In the second study, Kovach and 436 colleagues [18] implemented a design similar to our value-based experiment in which participants were 437 required to indicate the item to keep and the one to discard. They found, similarly to our findings in the 438 value-based experiment, that the overall pattern of attention was mostly allocated according to the task 439 goal. However, in the first few hundred milliseconds, these authors found that attention was directed more 440 prominently to the most valuable item in both conditions. We did not replicate this last finding in our 441

experiment (see Figure 3C, 3D and Appendix 2 Figure 2, showing that fixations were randomly allocated
during the early moments of the trial). One possible reason for this discrepancy is that the experiment by
Kovach and colleagues presented both items on the screen at the beginning of the task – unlike in our task,
in which the item was presented in a gaze-contingent way (to avoid processing in the visual periphery).
This setting might have triggered an initial and transitory bottom-up attention grab from the most valuable
(and often most salient) item before the accumulation process started.

To gain a deeper insight into our findings we developed a normative model of optimal information 448 acquisition rooted in economic decision theory. Our model shows that in many real-life scenarios in which 449 the decision set is larger than two, the optimal strategy to gather and integrate information depends on the 450 behavioural goal. Intuitively, this happens because new information is all the more useful the more likely it 451 is to change the behavioural output, i.e., the choice. When the agent needs to select the best item in a set, it 452 is best to search for evidence that it is more likely to affect the top of the ranking (e.g., is the best item still 453 the best one?); information that changes the middle or the bottom of the ranking is instead less valuable 454 (e.g., is the item ranked as seven is now ranked as six?) because it would not affect the behavioural output. 455 When choosing which item to discard, instead, the optimal strategy involves acquiring information most 456 informative of the bottom of the ranking and not the top. We propose that even in the context of binary 457 choice studied here, humans might still deploy this normative strategy (for multi-alternative choice), and 458 that while it does not provide a normative advantage, it is not suboptimal. Further work in which the size of 459 the set is increased would be required to test this idea more stringently. Notably, two recent pre-prints have 460 also introduced models to explain how the attentional patterns in choice are generated assuming optimal 461 information sampling [38, 39]. Both models are based on Bayesian updates of value beliefs, with visual 462 attention playing a role in selecting the information to sample. However, both studies were developed 463 considering only a standard appetitive like frame (Krajbich et al. [1] study was used as benchmark in both 464 cases). 465

The most far reaching conclusion of our work is that context and behavioural demand have a powerful 466 effect on how information is accumulated and processed. Notably, our data show that this is a general effect 467 that spans both more complex value-based choice and simpler perceptual choice. Our conclusion is that, 468 given the limited computational resources of the brain, humans have developed a mechanism that prioritises 469 the processing or recollection of the information that is most relevant for the behavioural response that 470 is required. This has profound implications when we think about the widespread effect of contextual 471 information on decision making that has been at the core of the research in psychology, behavioural 472 economics and more recently neuroeconomics [40, 41, 42, 28, 43]. Most of these contextual or framing 473 effects have been labelled as "biases" because, once one strips away the context, the actual available 474 options should remain identical. However, this perspective may not be putting enough emphasis on the fact 475 that the decision maker has to construct low dimensional (and therefore imperfect) representations of the 476 decision problem. As we have shown here, from the very beginning of the deliberation process, the context 477 — even when it is simple (*like/dislike*, *most/fewest*) or irrelevant from the experimenter perspective — 478 affects which information is processed, recalled, or attended to, with effects that spread into post-decision 479 processing such as confidence estimation. This, as a consequence, will produce profoundly dissimilar 480 representations according to the behavioural goal set by the context. With this shift of perspective, it may 481 well be the case that many of the so-called "biases" will be shown in a new light, given that participants 482 are dealing with very different choices once the behavioural goal changes. This viewpoint might provide a 483 more encouraging picture of the human mind, by suggesting that evolution has equipped us well to deal 484 with ever-changing environments in the face of limited computational resources. 485

4. Methods

487 4.1 Procedure

Value Experiment: At the beginning of this experiment, participants were asked to report on a scale from £0-3 the maximum they would be willing to pay for each of 60 snack food items. They were informed that this bid will give them the opportunity to purchase a snack at the end of the experiment, using the Becker-DeGroot-Marschak [44] mechanism, which gives them incentives to report their true valuation. Participants were asked to fast for four hours previous to the experiment, expecting they would be hungry and willing to spend money to buy a snack.

After the bid process, participants completed the choice task: in each trial they were asked to choose between two snack items, displayed on-screen in equidistant boxes to the left and right of the centre of the screen (Figure 1A). After each binary choice, participants also rated their subjective level of confidence in their choice. Pairs were selected using the value ratings given in the bidding task: using a median split, each item was categorized as high- or low-value for the agent; these were then combined to produce 15 high-value, 15 low-value, and 30 mixed pairs, for a total of 60 pairs tailored to the participant's preferences. Each pair was presented twice, inverting the position to have a counterbalanced item presentation.

The key aspect of our experimental setting is that all participants executed the choice process under two framing conditions: 1) a *like* frame, in which participants were asked to select the item that they liked the most, i.e., the snack that they would prefer to eat at the end of the experiment; and 2) a *dislike* frame in which participants were asked to select the item that they liked the least, knowing that this is tantamount to choosing the other item for consumption at the end of the experiment. See Figure 1A for a diagram of the task.

After 4 practice trials, participants performed a total of 6 blocks of 40 trials (240 trials in total). *Like* and *dislike* frames were presented in alternate blocks and the order was counterbalanced across participants (120 trials per frame). An icon in the top-left corner of the screen ("thumbs up" for *like* and "stop sign" for *dislike*) reminded participants of the choice they were required to make; this was also announced by the investigator at the beginning of every block. The last pair in a block would not be first in the subsequent block.

Participants' eye movements were recorded throughout the choice task and the presentation of food items was gaze-contingent: participants could only see one item at a time depending on which box they looked at; following Folke and colleagues [7], this was done to reduce the risk that participant, while gazing one item, would still look at the other item in their visual periphery.

Once all tasks were completed, one trial was randomly selected from the choice task. The BDM bid 517 value of the preferred item (the chosen one in the like frame and the unchosen one in the dislike frame) 518 was compared with a randomly generated number between $\pm 0-3$. If the bid was higher than the BDM 519 generated value, an amount equivalent to the BDM value was subtracted from their $\pounds 20$ payment and the 520 participant received the food item. If the bid was lower than the generated value, participants were paid 521 $\pounds 20$ for their time and did not receive any snack. In either case, participants were required to stay in the 522 testing room for an extra hour and were unable to eat any food during this time other than food bought in 523 the auction. Participants were made aware of the whole procedure before the experiment began. 524

Perceptual Experiment: Perceptual Experiment had a design similar to the one implemented in Value Experiment, except that alternatives were visual stimuli instead of food items. In this task, participants had to choose between two circles filled with dots (for a schematic diagram see Figure 1), again in two frames. In the *most* frame, they had to pick the one with more dots; and the one with fewer dots in the *fewest* frame. The total number of dots presented in the circles could have three numerosity levels (= 50, 80 and 110 dots). For each pair in those 3 levels, the dot difference between the circles varied in 10 percentage

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levels (ranging from 2% to 20% with 2% steps). To increase the difficulty of the task, in addition to 531 the target dots (blue-green coloured), distractor dots (orange coloured) were also shown. The number 532 of distractor dots was 80% of that of target dots (40, 64, 88 for the 3 numerosity levels, respectively). 533 Pairs were presented twice and counterbalanced for item presentation. After 40 practice trials (20 initial 534 trials with feedback, last 20 without), participants completed by 3 blocks of 40 trials in the *most* frame 535 and the same number in the *fewest* frame; they faced blocks with alternating frames, with a presentation 536 order counterbalanced across participants. On the top left side of the screen a message indicating Most or 537 *Fewest* reminded participants of the current frame. Participants reported their confidence level in making 538 the correct choice at the end of each trial. As in the previous experiment, the presentation of each circle 539 was gaze contingent. Eye tracking information was recorded for each trial. Participants received \pounds 7.5 for 540 one hour in this study. 541

⁵⁴² Both tasks were programmed using Experiment Builder version 2.1.140 (SR Research).

543 4.2 Exclusion criteria

544 *Value Experiment*: We excluded individuals that met any of the following criteria:

- ⁵⁴⁵ 1. Participants used less than 25% of the BDM value scale.
- ⁵⁴⁶ 2. Participants gave exactly the same BDM value for more than 50% of the items.
- ⁵⁴⁷ 3. Participants used less than 25% of the choice confidence scales.
- ⁵⁴⁸ 4. Participants gave exactly the same confidence rating for more than 50% of their choices.
- 5. Participants did not comply with the requirements of the experiment (i.e., participants that consistently choose the *preferred* item in *dislike* frame or their average blink time is over 15% of the duration of the trials).

Perceptual Experiment: Since for Perceptual Experiment the assessment of the value scale is irrelevant, we excluded participants according to criteria 3, 4 and 5.

554 4.3 Participants

Value Experiment: Forty volunteers gave their informed consent to take part in this research. Of these, 555 thirty-one passed the exclusion criteria and were included in the analysis (16 females, 17 males, aged 556 20-54, mean age of 28.8). One participant was excluded for using less than 25% of the bidding scale 557 (criteria 1). A second participant was excluded according to criteria 2 as they frequently gave the same 558 bid value. A further 4 participants were excluded under criteria 4. Three participants were excluded due 559 to criteria 5. In the latter case, one participant's eye-tracking data showed the highest number of blink 560 events and made choices without fixating any of the items; the other two did not comply with the frame 561 manipulation. To ensure familiarity with the snack items, all the participants in the study had lived in the 562 UK for one year or more (average 17 years). 563

Perceptual Experiment: Forty volunteers were recruited for the second experiment. Thirty-two participants (22 females, 10 males, aged 19-50, mean age of 26.03) were included in the behavioural and regression analyses. Three participants were excluded for repetition of the confidence rating (criteria 4). Five participants were removed for criteria 5: four of them had performance close to chance level or did not followed the frame modification, and one participant presented difficulties for eye-tracking. Due to instability in parameter estimation (problem of MCMC convergence), four additional participants were removed from the GLAM modelling analysis. All participants signed a consent form and both studies were done following the approval given by the University College London, Division of Psychology and Language Sciences ethics committee.

573 4.4 Eye-tracking

⁵⁷⁴ *Value and Perceptual Experiments:* An Eyelink 1000 eye-tracker (SR Research) was used to collect ⁵⁷⁵ the visual data. Left eye movements were sampled at 500 Hz. Participants rested their heads over a ⁵⁷⁶ head support in front of the screen. Display resolution was of 1024 x 768 pixels. To standardise the ⁵⁷⁷ environmental setting and the level of detectability, the lighting was monitored in the room using a dimmer ⁵⁷⁸ lamp and light intensity was maintained at 4 ± 0.5 lx at the position of the head-mount when the screen ⁵⁷⁹ was black.

Eye-tracking data were analysed initially using Data Viewer (SR Research), from which reports were extracted containing details of eye movements. We defined two interest-areas (IA) for left and right alternatives: two squares of 350 x 350 pixels in Value Experiment and two circles of 170 pixels of radius for Perceptual Experiment. The data extracted from the eye-tracker were taken between the appearance of the elements on the screen (snack items or circle with dots in experiments 1 and 2, respectively) and the choice button press (confidence report period was not considered for eye data analysis).

The time participants spent fixating on each IA was defined the dwelling time (DT). From it, we derived a difference in dwelling time (Δ DT) for each trial by subtracting DT of the right IA minus the DT of the left IA. Starting and ending IA of each saccade were recorded. This information was used to determine the number of times participants alternated their gaze between IAs, i.e., 'gaze shifts'. The total number of gaze shifts between IAs was extracted for each trial, producing the gaze shift frequency (GSF) variable.

592 4.5 Data Analysis: Behavioural Data

Behavioural measures during *like/dislike* and *most/fewest* frames were compared using statistical tests 593 available in SciPy. Sklern toolbox in Python was used to perform logistic regressions on choice data. 594 Fixation time series analysis was performed following Kovach et al. [18] methodology. We segmented 595 the time series of all the trials in samples of 10ms. We fixed all the trials time series to the beginning 596 of the trial, when participant could start exploring the gaze-contingent alternatives. We considered an 597 analysis window of 2000 ms after the presentation of stimuli for all the trials. Please notice that not 598 all the trials have the same duration and no temporal normalization was performed in this analysis. For 599 each time sample, we obtained the gaze position and the difference in evidence (i.e. Δ Value or Δ Dots) 600 for all trials across participants and then Pearson correlation was calculated. Permutations testing was 601 used to assess the difference between the time series in *like/dislike* and *most/fewest* frames. Instantaneous 602 fixations (across trials and frames) were shuffled 200 times to create a null distribution of the difference 603 of correlation coefficients between frames. False discovery rate (FDR) was used to correct for multiple 604 tests the P-values obtained from the permutation test ($\alpha \leq 0.01$). All of the hierarchical analyses were 605 performed using lme4 package [45] for R integrated in a Jupyter notebook using the rpy2 package 606 (https://rpy2.readthedocs.io/en/latest/). For choice models, we predicted the log odds 607 ratio of selecting the item appearing at the right. Fixed-effects confidence interval were calculated by 608 multiplying standard errors by 1.96. Additionally, we predicted confidence using a linear mixed-effects 609 model. Predictors were all z-scored at participant level. Matplotlib/Seaborn packages were used for 610 visualization. 611

4.6 Data Analysis: Attentional Model - GLAM

To get further insight on potential variations in the evidence accumulation process due to the change in frames we used the Gaze-weighted Linear Accumulator Model (GLAM) developed by Thomas et al. [11]. GLAM is part of the family of linear stochastic race models in which different alternatives (i, i.e., left or right) accumulate evidence (E_i) until a decision threshold is reached by one of them, determining the chosen alternative. The accumulator for an individual option is described by the following expression:

$$E_i(t) = E_i(t-1) + \nu R_i + \varepsilon_t$$

with $\varepsilon_t \sim N(0, \sigma)$ and $E_i(t=0) = 0$ (5)

⁶¹⁸ With a drift term (v) controlling the speed of relative evidence (R_i) integration and i.i.d. noise terms ⁶¹⁹ with normal distribution (zero-centered and standard deviation σ). R_i is a term that expresses the amount ⁶²⁰ of evidence that is accumulated for item i at each time point t. This is calculated as follows. We denote by ⁶²¹ g_i , the relative gaze term, calculated as the proportion of time that participants observed item i:

$$g_i = \frac{DT_i}{DT_1 + DT_2} \tag{6}$$

with DT as the dwelling time for item i during an individual trial. Let r_i denote the value for item i reported during the initial stage of the experiment. We can then define the average absolute evidence for each item (A_i) during a trial:

$$A_i = g_i r_i + (1 - g_i) \gamma r_i \tag{7}$$

This formulation considers a multiplicative effect of the attentional component over the item value, 625 capturing different rates of integration when the participant is observing item i or not (unbiased and biased 626 states, respectively). The parameter γ is the gaze bias parameter: it controls the weight that the attentional 627 component has in determining absolute evidence. Thomas and colleagues [11] interpret γ as follows: 628 when $\gamma = 1$, bias and unbiased states have no difference (i.e., the same r_i is added to the average absolute 629 evidence regardless the item is attended or not); when $\gamma < 1$, the absolute evidence is discounted for the 630 biased condition; when $\gamma < 0$, there is a leak of evidence when the item is not fixated. Following Thomas 631 et al. [11], in our analysis we allowed γ to take negative values, but our results do not change if γ is 632 restricted to [0, 1] (Appendix 6 Figure 2). Finally, the relative evidence of item i, R_i^* , is given by: 633

$$R_i^* = A_i - max_j(A_j) = A_i - A_j \rightarrow R_{\text{right}}^* = -R_{\text{left}}^*$$
(8)

Since our experiment considers a binary choice the original formulation of the model [11], proposed for more than 2 alternatives, R_i^* is reduced to subtract the average absolute evidence of the other item. Therefore, for the binary case, the R_i^* for one item will be additive inverse of the other, e.g., if the left item has the lower value, we would have $R_{left}^* < 0$ and $R_{right}^* > 0$. Additionally, in their proposal for GLAM, Thomas and colleagues [11] noted that R_i^* range will depend on the values that the participant reported, e.g., evidence accumulation may appear smaller if participant valued all the items similarly, since R_i^* may be lower in magnitude. This may not represent the actual evidence accumulation process since participants may be sensitive to marginal differences in relative evidence. To account for both of these issues a logistic transformation is applied over R_i^* using a scaling parameter τ :

$$R_i = \frac{1}{1 + e^{-\tau R_i^*}}$$
(9)

In this case R_i will be always positive and the magnitude of the difference between R_{right} and R_{left} will be controlled by τ , e.g., higher τ will imply a bigger difference in relative evidence (and hence accumulation rate) between left and right item. In the case that $\tau = 0$ the participant will not present any sensitivity to differences in relative evidence.

Given that R_i represents an average of the relative evidence across the entire trial, the drift rate in E_i can be assumed to be constant, which enables the use of an analytical solution for the passage of time density. Unlike aDDM [1], GLAM does not deal with the dynamics of attentional allocation process in choice. Details of these expressions are available at Thomas et al. [11]. In summary, we have 4 free parameters in the GLAM: v (drift term), γ (gaze bias), τ (evidence scaling) and σ (normally distributed noise standard deviation).

The model fit with GLAM was implemented at a participant level in a Bayesian framework using PyMC3 [46]. Uniform priors were used for all the parameters:

| 655 | $v \sim \text{Uniform}(1^{-10}, 0.01)$ |
|-----|---|
| 656 | $\gamma \sim \text{Uniform}(-1, 1)$ |
| 657 | $\sigma \sim \text{Uniform}(1^{-10},5)$ |
| 658 | $\tau \sim \text{Uniform}(0, 5)$ |

Value Experiment. We fitted the model for each individual participant and for *like* and *dislike* frames, 659 separately. To model participant's behaviour in the *like* frame we used as input for GLAM the RTs and 660 choices, plus BDM bid values and relative gaze for left and right alternatives for each trial. The original 661 GLAM formulation (as presented above) assumes that evidence is accumulated in line with the preference 662 value of a particular item (i.e., "how much I like this item"). When information about visual attention is 663 included in the model, the multiplicative model in GLAM assumes that attention will boost the evidence 664 accumulation already defined by value. Our proposal is that evidence accumulation is a flexible process 665 in which attention is attracted to items based on the match between their value and task-goal (accept or 666 reject) and not based on value alone, as most of the previous studies have assumed. Since in the *dislike* 667 frame the item with the lower value becomes relevant to fulfil the task, we considered the opposite value 668 of the items ($r_{i,dislike} = 3 - r_{i,like}$, e.g., item with value 3, the maximum value, becomes value 0) as an 669 input for GLAM fit. For both conditions, model fit was performed only on even-numbered trials using 670 Markov-Chain-Monte-Carlo sampling, using implementation for No-U-Turn-Sampler (NUTS), 4 chains 671 were sampled, 1000 tuning samples were used, 2000 posterior samples to estimate the model parameters. 672 The convergence was diagnosed using the Gelman-Rubin statistic ($|\hat{\mathbf{R}} - 1| < 0.05$) and also corroborating 673 that the effective sample size (ESS) was high (ESS >100) for the four parameters ($\nu, \gamma, \sigma, \tau$). Considering 674 all the individual models, we found divergences in less than 3% of the estimated parameters. Model 675 comparison was performed using Watanabe-Akaike Information Criterion (WAIC) scores available in 676 PyMC3, calculated for each individual participant fit. 677

Pointing to check if the model replicates the behavioural effects observed in the data [47], simulations for choice and response time (RT) were performed using participant's odd trials, each one repeated 50 times. For each trial, value and relative gaze for left and right items were used together with the individual estimated parameters. Random choice and RT (within a range of the minimum and maximum RT observed for each particular participant) were set for 5% of the simulations, replicating the contaminating process included in the model as described by Thomas et al. [11].

Additionally, we simulated the accumulation process in each trial to obtain a measure of balance 684 of evidence [26, 24] for each trial. The purpose of this analysis was to replicate the effect of Σ Value 685 over confidence (check *Results* for details) and check if it arises from the accumulation process and 686 its interaction with attention. Balance of evidence in accumulator models has been used previously as 687 an approximation to the generation of confidence in perceptual and value-based decision experiments 688 [24, 48, 21]. Consequently, using the value of the items and gaze ratio from odd-numbered trials, we 689 simulated two accumulators (equation 5), one for each alternative. Our simulations used the GLAM 690 parameters obtained from participant's fit. Once the boundary was reached by one of the stochastic 691 accumulators (fixed boundary = 1), we extracted the simulated RT and choice. The absolute difference 692 between the accumulators when the boundary was reached ($\Delta e = |E_{right}(t_{final}) - E_{left}(t_{final})|$) delivered the 693 balance of evidence for that trial. In total 37200 trials were simulated (10 repetitions for each one of 694 the trials done by the participants). A linear regression model to predict simulated Δe using $|\Delta Value|$, 695 simulated RT and Σ Value as predictors was calculated with the pooled participants' data. This model 696 was chosen since it was the most parsimonious model obtained to predict participant's confidence in the 697 Value Experiment (Appendix 4 Figure 1). The best model includes GSF as predictor in the regression, 698 but since GLAM does not consider the gaze dynamics we removed it from the model. Δe simulations 699 using a GLAM without gaze influence (i.e., equal gaze time for each alternative) were also generated, 700 to check if gaze difference was required to reproduce Σ Value effect over confidence. The parameters 701 fitted for individual participants were also used in the no-gaze difference simulation. The same linear 702 regression model ($\Delta e \sim |\Delta Value|$ + simulated RT + $\Sigma Value$) was used with the data simulated with no-gaze 703 difference. 704

Perceptual Experiment. In the Perceptual Experiment, we repeated the same GLAM analysis done in 705 Value Experiment. Due to instabilities in the parameters' fit for some participants, we excluded 4 extra 706 participants. Twenty-eight participants were included in this analysis. Additionally, the GLAM fit in 707 this case was done removing outlier trials, i.e., trials with RT higher than 3 standard deviations (within 708 participant) or higher than 20 seconds. Overall less than 2% of the trials were removed. For most frame, 709 relative gaze and perceptual evidence (number of dots) for each alternative were used to fit choice and RT. 710 In a similar way to the consideration taken in the *dislike* case, we reassigned the perceptual evidence in 711 the *fewest* frame ($r_{i,fewest} = 133 - r_{i,most} + 40$, considering that 133 is the higher number of dots presented 712 and 40 dots the minimum) in a way that the options with higher perceptual evidence in the *most* frame 713 have the lower evidence in the *fewest* frame. The same MCMC parameters used to fit the model for each 714 participant in the Value Experiment were used in this case (again, only even-numbered trials were used to 715 fit the model). As in the Value Experiment, model convergence was assessed using R and ESS. Overall, 716 we observed divergences in less than 2% of parameter estimations across participants. Behavioural 717 out-of-sample simulations (using the odd-numbered trials) and balance of evidence simulations (33600 718 trials simulated in the Perceptual Experiment) were considered in this analysis. We tested the effect of 719 Σ Dots over confidence with a similar linear regression model than the one used in the Value Experiment. 720 Pooled participants' data for $|\Delta Dots|$, simulated RT and $\Sigma Dots$ was used to predict Δe . Δe simulations 721 using a GLAM without gaze asymmetry were also calculated in this case. All the figures and analysis 722 were done in python using GLAM toolbox and custom scripts. 723

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| 731 | The | authors declare no conflict of interest. |
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| 733 | All | the data and the codes used for this study will be made available upon acceptance of the manuscript. |
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1 Visual attention modulates the integration of goal-relevant evidence

- 2 and not value
- 3

4 (APPENDIX)

- 5
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APPENDIX

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38

Appendix 1: Task Framing Differences

39 Value Experiment. We examined how the frame manipulation impacted overall performance 40 (Appendix 1 Figure 1A). We defined "accuracy" as the proportion of trials in which participant's 41 reported values (BDM bid) correctly predicted their binary decision, i.e., they select the item 42 with highest value in the like frame and the one with lowest value in the dislike frame. Overall 43 accuracy was not significantly different in both frames (MeanLike=0.77; MeanDislike=0.75, 44 t(30)=1.71; p=0.1). We also found that participants had slightly slower reaction times (RTs) in 45 the *dislike* frame (Mean_{Like}=2858.2 ms, Mean_{Dislike}=3152.7 ms; t(30)=-2.52; p<0.05). 46 Participants reported lower confidence in the *dislike* frame (Mean_{Δ Confidence}=0.19; t(30)=4.49; 47 p<0.001) and shifted their gaze (gaze shift frequency, GSF) between items more during dislike 48 trials (Mean_{$\Delta IGSFI}=-0.110$; t(30)=-2.99; p<0.01). These results overall suggest that the subjects</sub> 49 may have found the *dislike* condition slightly less intuitive. Although this did not affect their performance, it slightly reduced their confidence and increased RT and GSF. 50

51

As observed in previous studies [7,21], we found that choice accuracy was modulated by 52 53 confidence: decisions in which participants reported high-confidence were more accurately 54 predicted by the value estimate collected before the experiment - the slope of the logistic 55 curve is steeper in the case of high confidence (Figure 1B, Results section). In this study, this 56 effect is replicated in both *like* (low confidence: β =0.769; high confidence: β =1.633) and *dislike* 57 (low confidence: β =-0.642; high confidence: β =-1.363) frames. Note that the inversion of the 58 sign of the slopes in *like* vs *dislike* frames indicate that participants were performing the task 59 correctly ($\Delta\beta_{\text{Like-Dislike}}$: t(30)=8.14, p<0.001), selecting the item with lower value during the 60 dislike frame (Figure 1C, Results section). Choice accuracy (steepness of the slopes) was not 61 significantly different between *like* and *dislike* frames ($\Delta|\beta_{\text{Like-Dislike}}|$: t(30)=1.58, p=0.124).

62

63 Perceptual Experiment. We repeated the same analysis for the behavioural performance in 64 most and fewest frames (Appendix 1 Figure 1B). In contrast to the Value Experiment, we 65 observed a slight reduction in accuracy in participant responses for the fewest frame (Mean_{Most}=0.77, Mean_{Few}=0.74, t(31)=2.46; p<0.05); unlike the Value Experiment, however, 66 we did not find differences in RTs (Mean_{Most}=4029.57 ms, Mean_{Few}=3975.59 ms; t(31)=0.32; 67 p=0.75). During the *fewest* frame participants reported lower confidence (Mean $\Delta Confidence$ =0.24; 68 69 t(31)=5.62; p<0.001) and shifted their gaze more between alternatives (Mean_{Δ IGSFI}=-0.17; 70 t(31)=-4.15; p<0.001), as observed in the Value Experiment.

- Participants also reported higher confidence in trials that better discriminated the number of dots (Figure 1E, *Results* section). This effect was replicated in both *most* (low confidence: β =1.142; high confidence: β =2.164) and *fewest* (low confidence: β =-1.118; high confidence: β =-2.010) frames. The inversion of the sign of the slopes in *most* vs *fewest* frames also shows that participants were performing correctly ($\Delta\beta_{Most-Few}$: t(31) = 22.22, p<0.001); the magnitude of the slopes was not significantly different between the two frames ($\Delta |\beta_{Most-Few}|$: t(31)=0.79, p=0.434; Figure 1F, Results section). This pattern of results mirrors the pattern seen in the Value Experiment.



83 Appendix 1 Figure 1. Behavioural results for Value (A) and Perceptual (B) Experiments. 84 Confidence, DDT and GSF values have been z-scored per participant. In the violin plot, red 85 and blue areas indicate the distribution of the parameters across participants. Black bars 86 present the 25, 50 and 75 percentiles of the data. Solid colour indicates the Value Experiment 87 and striped colours indicate the Perceptual Experiment. RT: reaction time; ΔDT : Difference in 88 Dwell Time; GSF: Gaze Shift Frequency.



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Appendix 1 Figure 2. Logistic regression predicting choice from the difference in value
between the two items (ΔValue). All participants in the Value Experiment, like frame, are
presented. Light blue lines depict the logistic fit calculated using only low confidence trials.
Dark blue lines show the logistic fit only for high confidence trials. Segmented black line
considers the logistic regression calculated using all the trials.



111 Appendix 1 Figure 3. Logistic regression predicting choice from the difference in value 112 between the two items (Δ Value). All participants in the Value Experiment, dislike frame, are

113 presented. Light red lines depict the logistic fit calculated using low confidence trials. Dark red 114 lines show the logistic fit using high confidence trials. Segmented black line considers the

- 115 logistic regression calculated with all the trials.
- 116



118 Appendix 1 Figure 4. Logistic regression predicting choice from the difference in number of 119 dots between the two circles ($\Delta Dots$). All participants in the Perceptual Experiment, most

120 frame, are presented. Light blue lines depict the logistic fit calculated using only low confidence 121 trials. Dark blue lines show the logistic fit only for high confidence trials. Segmented black line

122 considers the logistic regression calculated with all the trials.



126Appendix 1 Figure 5. Logistic regression predicting choice from the difference in number of127dots between the two circles ($\Delta Dots$). All participants in the Perceptual Experiment, fewest128frame, are presented. Light red lines depict the logistic fit calculated using only low confidence129trials. Dark red lines show the logistic fit only for high confidence trials. Segmented black line

- 130 considers the logistic regression calculated with all the trials.

Appendix 2: Choice Regression Models

- 132 133
- 134 Appendix 2 Table 1. Hierarchical logistic models for choice

| Models | Formulas |
|---------|--|
| Model 1 | Choice ~ ∆Value |
| Model 2 | Choice ~ \Delta Value + Confidence |
| Model 3 | Choice ~ Δ Value + Confidence + Σ Value |
| Model 4 | Choice ~ Δ Value + Confidence + Σ Value + Δ DT |
| Model 5 | Choice ~ Δ Value + Confidence + Σ Value + Δ DT + Δ Value * Confidence |
| Model 6 | Choice ~ Δ Value + Confidence + Σ Value + Δ DT + Δ Value * Confidence + Δ Value * Σ Value |
| Model 7 | Choice ~ Δ Value + Confidence + Σ Value + Δ DT + Δ Value * Confidence + Δ Value * Σ Value + Confidence * Δ DT |
| Model 8 | Choice ~ Δ Value + Confidence + Σ Value + Δ DT + GSF + Δ Value * Confidence + Δ Value * Σ Value + Confidence * Δ DT + Δ Value * GSF |

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136 In Value Experiment: Δ Value: difference in value; Σ Value: summed value; Δ DT: difference in 137 dwell time; GSF: gaze shift frequency. In Perceptual Experiment similar models were 138 compared but replacing Δ Value for Δ Dots and Σ Value for Σ Dots.

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Appendix 2 Figure 1. Model comparison of hierarchical logistic regressions for choice. (A)
 Value and (B) Perceptual Experiments. Solid colour indicates the Value Experiment and
 striped colours indicate the Perceptual experiment.

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147 Value Experiment. Using a logistic hierarchical regression model, we investigated which 148 factors modulated choice-proportion, defined here as the probability of choosing the item on 149 the right side of the screen. We report here the results of the most parsimonious model (i.e., 150 the model with a lowest BIC: Appendix 2 Figure 1) fitted to the like and dislike frames 151 independently (Figure 2B, Results section). In Appendix 2 Table 1 we present the parameters 152 for each factor included in the model. In the like frame, the difference in the value of the right 153 item minus left item (Δ Value) had a positive influence on choice-proportion, i.e., participants 154 selected the items that had higher value. This is reversed in the *dislike* frame: Δ Value is now a negative predictor of choice, i.e., participants selected the items that had lower value. In 155 156 both conditions, confidence enhanced the effect of Δ Value, as shown by the interaction between Δ Value and confidence in the *like* and *dislike* frame. These results confirm the 157 158 findings presented in Figure 1B (Results section) while controlling for other relevant variables. 159 Unsurprisingly, confidence and summed value (Σ Value, the added value of both alternatives) 160 were found to show no main effect on the choice-proportion. As discussed in the Results 161 section, gaze allocation (difference in dwell time, ΔDT) is directed to the chosen item in both 162 frames, i.e., the parameters are positive for ΔDT in *like* and *dislike* frame. 163

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Appendix 2 Table 2. Statistical results for the hierarchical linear models for choice in Value Experiment. Z-values for the regression coefficients and their statistical significance are presented for both frames. To check significant differences of the regression coefficients between like and dislike frames repeated samples t-tests between the participants' regression

- 173 coefficients were calculated.
- 174

| | Choice Value Experiment (n = 31) | | | | | | |
|------------------|----------------------------------|--------|----------------|--------|-------|--------|--|
| | Like Dislike | | Like - Dislike | | | | |
| | Z | р | Z | р | t | р | |
| ∆Value | 7.917 | <0.001 | -8.652 | <0.001 | 10.74 | <0.001 | |
| ΔDT | 6.448 | <0.001 | 6.75 | <0.001 | 2.31 | <0.05 | |
| ∆Value x Conf | 5.446 | <0.001 | -4.681 | <0.001 | 9.55 | <0.001 | |

* Confidence and ΣValue did not have a significant effect over choice in the regression.

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179 Perceptual Experiment. As in the Value Experiment, we used a logistic hierarchical regression 180 to determine the relevant factors modulating perceptual choice (choosing the circle with dots 181 on the right side of the screen) (Figure 2D, Results section). We found that the most 182 parsimonious model for choice was the same used in the Value Experiment, where like and 183 dislike were replaced by most and fewest frames (Appendix 2 Figure 1B). In the most frame, 184 the difference in the number of dots of the right alternative minus the left one (Δ Dots) had a 185 positive influence over choice; that is, participants tended to select the circle with more dots. 186 As expected, this pattern was reversed in the *fewest* frame: $\Delta Dots$ was a negative predictor 187 of choice. As in the Value Experiment, confidence modulated the effect of $\Delta Dots$ in most and 188 fewest frames. The sum of dots presented in both circles during a trial (Σ Dots) was found not 189 to have a significant effect on either frame, as expected. However, as discussed in the Results 190 section, confidence was found to be a negative predictor of choice in most and fewest frames. 191 This means participants had a bias to report higher confidence when they chose the left circle. 192 In a similar way to the Value Experiment, participants spend more time fixating the chosen 193 alternative in both frames, with ΔDT effect being positive in *most* and *fewest* frames. 194

Appendix 2 Table 3. Statistical results for the hierarchical logistic models for choice in Perceptual Experiment. Z-values for the regression coefficients and their statistical significance are presented for both frames. Repeated samples t-tests between the participants' regression coefficients in most and fewest frames were calculated.

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| | Chaica Dereantual Experiment (n. 22) | | | | | | | |
|--|--------------------------------------|---------------------------------------|---------|--------|---------------|--------|--|--|
| | | Choice Perceptual Experiment (n = 32) | | | | | | |
| | Mo | ost | Fewest | | Most - Fewest | | | |
| | Z | р | Z | р | t | р | | |
| ∆Dots | 14.905 | <0.001 | -14.394 | <0.001 | 30.32 | <0.001 | | |
| Confidence | -2.823 | <0.01 | -6.705 | <0.001 | 6.67 | <0.001 | | |
| ΔDT | 10.249 | <0.001 | 10.449 | <0.001 | -2.17 | <0.05 | | |
| ∆Dots x Conf | 8.677 | <0.001 | -6.23 | <0.001 | 23.69 | <0.001 | | |
| * ΣDots did not have a significant effect over choice in the regression. | | | | | | | | |

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206 In a study by Kovach and colleagues [18] a design similar to our value-based experiment was 207 implemented. Participants were required to indicate the item to keep and the one to discard. 208 They found, similarly to our findings in the value-based study, that the overall pattern of 209 attention was mostly allocated according the task goal. However, in the first few hundred 210 milliseconds, these authors found that attention was directed more prominently to the most 211 valuable item in both conditions. We did not replicate this last finding in our experiment, but 212 one possible reason for this discrepancy is that the experiment by Kovach and colleagues 213 presented both items on the screen at the beginning of the task -- unlike in our task, in which 214 the item was presented in a gaze-contingent way (to avoid processing in the visual periphery). 215 This setting might have triggered an initial and transitory bottom-up attention grab from the 216 most valuable (and often most salient) item before the accumulation process started. 217

Choice А Like 1.0 Dislike Regression Coeficient 0.5 0.0 -0.5 -1.0 |∆Value| RT ΔDT (1st phase, 500 ms) В Choice Like 1.0 Dislike Regression Coeficient 0.5 0.0 -0.5 -1.0|∆Value| RT ΔDT (1st phase, 1000 ms)

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220 Appendix 2 Figure 2. Kovach and colleagues [18] conducted a study in which participants 221 have to choose food items in 'keep' and 'discard' frames, in a similar way to our Value 222 Experiment. Gaze allocation was found to gravitate towards the chosen item overall, although 223 during the initial moments of the trial (\approx 500 ms), they reported that gaze was directed towards 224 the preferred item. To check if this effect appears in our Value Experiment we ran a regression 225 model to predict choice (i.e., probability of choosing the item presented on the right side of the 226 screen). We restricted the time to estimate ΔDT to the first 500 ms of the trial and used that 227 variable as a predictor of choice in our model (A). We did not find a significant effect of gaze over choice in that period. This difference may be caused by the way the alternatives were 228 229 presented during the decision time: while in Kovach et al. [18] both alternatives were always 230 displayed on screen during deliberation time, in our experiment the presentation was gaze contingent (i.e., participants needed to explore both items at the beginning of the trial to identify 231 232 the available items). (B) We recalculated the model considering the initial 1000 ms of the trial 233 and we observe how ΔDT starts to increase its effect over choice. The positive effect of ΔDT 234 over choice is only significant (z = 1.97, p<0.05) in the like frame; in dislike frame the small effect is only a trend (z = 1.081, p = 0.07). However, at 1000ms ΔDT is already starting to be 235 236 allocated to the option coherent with the behavioural responses required by the frame, not to 237 preference.



240 Appendix 2 Figure 3. Choice behaviour excluding last fixations. To assess the influence that 241 last fixations have on the goal-relevant gaze asymmetries we repeated the hierarchical logistic 242 modelling of choice (probability of choosing right item) in Value (B) and Perceptual (D) 243 Experiments, excluding the last two fixations from the analysis. Note the two last fixations 244 rather than only the last fixation, because this avoids statistical artifacts. All the results from 245 the main analysis were confirmed: participants preferentially gazed at the item they chose in 246 both frames (positive ΔDT effect in both experiments). All predictors were z-scored at the 247 participant level. In both regression plots, bars depict the fixed-effects and dots the mixed-248 effects of the regression. Error bars show the 95% confidence interval for the fixed effect. In 249 Value Experiment: Δ Value: difference in value between the two items (Value_{Right} Value_{Left}); RT: reaction time; Σ Value: summed value of both items; Δ DT: difference in dwell time 250 (DTRight- DTLeft), excluding the last two fixations; Conf: confidence. In Perceptual 251 Experiment: ΔDots: difference in dots between the two circles (DotsRight- DotsLeft); ΣDots: 252 summed number of dots between both circles. ***: p<0.001, **: p<0.01, *: p<0.05. 253

Appendix 3: Fixation Analysis

In the main text we reported the analysis of last fixation and how its allocation to the (chosen) goal-relevant alternative is modulated by value/number of dots. This result confirmed the findings in Krajbich et al.[1] and expanded them to *dislike* frame and the perceptual realm. To give a more complete view of the fixations properties we additionally performed a similar analysis to Krajbich et al.[1] for first and middle fixations.

261 It is important to notice that in our Value and Perceptual Experiments, at the beginning of each 262 trial participants do not visualize the options since the presentation is gaze contingent. 263 Therefore, an initial exploration is required to identify the alternatives involved in the decision. 264 In Krajbich et al. [1] both options are visible from the beginning of the trial, however, 265 participants' initial fixation is still randomly allocated.

For the analysis of middle fixations, if blank fixations were recorded between fixations to the same item, then those fixations were assigned to that item (e.g. 'Right', 'Blank', 'Right' was considered as 'Right', 'Right', 'Right'). Trials without middle fixations (i.e. only a first and a last fixation) were removed from the analysis. Trials with no item fixations for more than 40ms at the beginning of the trial were also removed. In the following figures, results from Krajbich et

al. [1] are presented together with our findings, as a reference.



Appendix 3 Figure 1. Fixation duration by type. Middle fixations indicate any fixations that were not the first or last fixations of the trial. (A) In Krajbich et al. [1] middle fixations were found to be longer than first and last fixations on average. For our Value Experiment, in like (B) and

dislike (C) frames, and Perceptual Experiment, in most (D) and fewest (F) frames, the same pattern emerges with middle usually longer that first and last fixations. Violin plots depict the distribution of participant's average fixation time. Panel A reproduced from Krajbich et al. [1] .***: p < 0.001, **: p < 0.01, *: p < 0.05.

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285 Appendix 3 Figure 2. Fixation properties: probability that the first fixation is to the best item. 286 (A) Kraibich et al. [4] reported that the probability is not significantly different from 50%. 287 unaffected by the difference in ratings or difficulty (in our experiments difficulty is equivalent 288 to the absolute difference item value, $|\Delta Value|$, and absolute difference in number of dots, 289 $|\Delta Dots|$). A similar pattern emerges in our Value Experiment, for like (B) and dislike (C) frames, and Perceptual Experiment, for most (D) and fewest (F) frames. Participant responses 290 291 did not diverge from chance. Importantly, while in Krajbich et al. [4] participants can see both 292 alternatives from the beginning of the trial, our presentation was gaze contingent. Segmented 293 blue line indicates chance level. Light grey dots correspond to individual participants' 294 probability of first fixation to high value/number of dots alternatives for each bin. Red or blue 295 circles indicate the average for that bin considering all the participants. Panel A reproduced 296 from Krajbich et al. [1].

300 301 Appendix 3 Figure 3. Fixation properties: middle fixation duration as a function of the rating (value or number of dots) of the fixated item. (A) Krajbich et al.[1] reported that middle fixations 302 303 durations were independent of the value of the fixated items. In Value Experiment, we found 304 that middle fixation duration was independent of the value of the fixated item in like frame (B), 305 however a slight yet significant effect in dislike (C) frame was found (hierarchical linear 306 regression estimate: $\beta_{Dislike} = 0.025$, t(27.35) = 3.441, p < 0.001). In the Perceptual Experiment, 307 for the most (D) frame we found a significant effect of fixated value ($\beta_{Most} = 0.017$, t(29.51) = 308 3.013, p <0.01), but not for fewest (F) frame. Light grey dots correspond to individual 309 participants' middle fixation durations for each bin. Red or blue circles indicate the average for 310 that bin considering all the participants. For the hierarchical linear regression z-scored data at 311 participant levels was used. Panel A reproduced from Krajbich et al. [1]. 312

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315 316 Appendix 3 Figure 4. Fixation properties: middle fixation duration as a function of the difference 317 in ratings (value or number of dots) between the fixated and unfixated items. (A) Krajbich et 318 al.[1] reported a slight but significant dependency of middle fixations durations on the 319 difference in value between items. In our Value Experiment, we found that in like (B) and 320 dislike (C) this relationship was significant (hierarchical linear regression estimate: $\beta_{Like} =$ 0.015, t(28.22) = 2.192, p < 0.05; $\beta_{Dislike} = -0.027$, t(28.22) = -4.415, p < 0.001). Similarly, in the 321 322 Perceptual Experiment, most (D) and fewest (F) frames, the dependence was found also 323 significant ($\beta_{Most} = 0.01$, t(29.51) = 2.663, p < 0.01; $\beta_{Few} = -0.027$, t(29.51) = -6.330, p < 0.001). 324 Interestingly, a positive sign of the effect in like and most frames indicates that middle fixations 325 tend to be longer for the option with the higher value or number of dots. On the other hand, 326 the negative sign of the effect indicates that middle fixations would be longer for the option 327 with lower value or number of dots in dislike and fewest frames. Light grey dots correspond to 328 individual participants' middle fixation durations for each bin. Full red or blue circles indicate 329 participant's average. Data is binned across participants for visualization. All the factors and 330 the predicted variable in the hierchical regression were z-scored at participant level. Panel A 331 reproduced from Krajbich et al. [1].

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335 336 Appendix 3 Figure 5. Fixation properties: middle fixation duration as a function of the difference 337 in ratings between the best- and worst-rated items (difficulty of the trial). In our experiments 338 $|\Delta Value|$ and $|\Delta Dots|$ represent the difficulty of the trials. (A) Krajbich et al.[1] reported a 339 dependency of middle fixations durations on difficulty, with longer fixations in more difficult 340 decisions. In our Value Experiment, in like (B) and dislike (C) frames a similar pattern was 341 found: longer middle fixations for more difficult (lower |ΔValue|) trials (hierarchical linear 342 regression estimate: $\beta_{Like} = -0.029$, t(28.22) = -2.262, p<0.05; $\beta_{Dislike} = -0.047$, t(28.22) = -4.415, 343 p<0.001). The same relationship was found only in the most frame (D) but no in the fewest frame (F) in the Perceptual Experiment ($\beta_{Most} = -0.037$, t(29.51) = -3.985, p < 0.001; β_{Few} =-344 345 0.024, t(29.51)=-1.623, p=0.10). Light grey dots correspond to individual participants' middle fixation durations for each bin. Full red or blue circles indicate participant's average. Data is 346 347 binned across participants for visualization. All the factors and the predicted variable in the 348 hierchical regression were z-scored at participant level. Panel A reproduced from Kraibich et 349 al. [1]. Tests presented here are based on a paired two-sided t-test between the first and last 350 *bin.***: p* < 0.001, ***: p* < 0.01, **: p* < 0.05

Appendix 4: Confidence Regression Models

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Appendix 4 Table 1. Hierarchical linear models for confidence

| Models | Formulas |
|---------|---|
| | |
| Model 1 | Confidence ~ ∆Value |
| Model 2 | Confidence ~ ∆Value + RT |
| Model 3 | Confidence ~ ∆Value + RT + GSF |
| Model 4 | Confidence ~ $ \Delta Value $ + RT + GSF + $\Sigma Value$ |
| Model 5 | Confidence ~ $ \Delta Value $ + RT + GSF + $\Sigma Value$ + ΔDT |

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In Value Experiment: $|\Delta Value|$: absolute difference in value; RT: reaction time; ΣValue: summed value; ΔDT : difference in dwell time; GSF: gaze shift frequency. In Perceptual Experiment similar models were compared, but replacing $\Delta Value$ for $\Delta Dots$ and $\Sigma Value$ for SDots.

- 361 Appendix 4 Figure 1. Model comparison of hierarchical linear regressions for confidence. (A)
- 362 Value and (B) Perceptual Experiments. Solid colour indicates the value-based experiment and 363 striped colours indicate the perceptual experiment.

- 365 Appendix 4 Table 2. Statistical results for the hierarchical linear models for confidence in Value
- 366 Experiment. Z-values for the regression coefficients and their statistical significance are
- 367 presented for the two frames. Repeated samples t-tests between the participants' regression

| | Confidence Value Experiment | | | | | | |
|--------|-----------------------------|--------|----------------|--------|-------|--------|--|
| | Like Dislike | | Like - Dislike | | | | |
| | Z | р | Z | р | t | р | |
| ∆Value | 5.465 | <0.001 | 6.3 | <0.001 | -4.72 | <0.01 | |
| RT | -6.373 | <0.001 | -7.739 | <0.001 | ns | | |
| GSF | -2.365 | <0.05 | -2.589 | <0.05 | ns | | |
| ΣValue | 3.206 | <0.001 | -4.492 | <0.001 | 9.91 | <0.001 | |

368 coefficients in like and dislike frames were calculated.

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375 Appendix 4 Table 3. Statistical results for the hierarchical linear models for confidence in 376 Perceptual Experiment. Z-values for the regression coefficients and their statistical 377 significance are presented for the two frames. Repeated samples t-tests between the 378 participants' regression coefficients in most and fewest frames were calculated.

| | Confidence Perceptual Experiment | | | | | | | |
|--------|----------------------------------|--------|--------|--------|---------------|--------|--|--|
| | Most z p | | Fewest | | Most - Fewest | | | |
| | | | Z | р | t | р | | |
| ∆Value | 3.546 | <0.001 | 7.571 | <0.001 | -4.554 | <0.001 | | |
| RT | -7.599 | <0.001 | -5.51 | <0.001 | ns | | | |
| GSF | -4.354 | <0.001 | -5.204 | <0.001 | ns | | | |
| ΣDots | 2.061 | <0.05 | -7.135 | <0.001 | 14.621 | <0.001 | | |

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Appendix 5 Figure 1. GLAM model comparison. (A) Average WAIC scores for like and dislike 384 385 GLAM models fitted at individual level. In the dislike frame, two possible models are compared: 386 preference-value, value reported in the BDM bid was used directly to fit the data; and frame-387 value, value was adjusted to comply with the frame modification (see Methods for more 388 details). The model accounting for goal-relevant evidence in the dislike frame had a better fit. 389 (B) Individual WAIC differences between dislike models fitted with frame-value and 390 preference-value. Negative differences indicate best fits for the frame-value in all the 391 participants. (C) Average WAIC scores for most and fewest GLAM models fitted at individual 392 level. In the fewest frame, two possible models are compared: default-evidence, the number 393 of dots was used directly to fit the data, and frame-evidence, evidence was adjusted to comply 394 with the frame modification (i.e., the opposite of the number of dots was used as evidence). 395 (D) Individual WAIC differences between fewest models fitted with frame-evidence and 396 default-evidence. Negative differences indicate best fits for the frame-evidence in all the 397 participants. Solid colour indicates the value-based experiment and striped colours indicate 398 the perceptual experiment.

Appendix 5 Figure 2. Hierarchical GLAM model comparison. (A) Value Experiment. WAIC 401 402 scores for like and dislike GLAM models fitted hierarchically. In the dislike frame, two possible models are compared: preference-value, input values corresponding to the preferences 403 404 reported at the beginning of the experiment (BDM bid); and frame-value, in which value was adjusted to comply with the frame modification (see Methods for more details). In dislike frame, 405 406 the model accounting for goal-relevant resulted the most parsimonious of the two. (B) 407 Perceptual Experiment. WAIC scores for most and fewest GLAM models fitted hierarchically. 408 In the fewest frame, two possible models are compared: default-evidence, the number of dots was used directly to fit the data, and frame-evidence, evidence was adjusted to comply with 409 410 the frame modification (i.e., the opposite of the number of dots was used as evidence).

412 Appendix 5 Figure 3. Individual out-of-sample prediction from the GLAM model for behavioural 413 measures in Value (dislike) (A-C) and Perceptual (fewest) Experiments (D-F). In the dislike 414 frame, two models are used to generate simulations: preference-value, value reported in the 415 BDM bid was used directly to fit GLAM model; and frame-value, the values were adjusted to 416 comply with the frame modification. The model predicts participants mean reaction time (RT) 417 (A), probability of choosing the best item (i.e., item with lower value) (B) and the influence of 418 gaze in choice probability (C, check Results section for more details on gaze influence 419 measure). The frame-value model correlates better with the observed data. In the Perceptual 420 Experiment, fewest frame, also two possible models are used to generate simulations: default-421 evidence, the number of dots was used directly to fit the data, and frame-evidence, the 422 evidence was adjusted to comply with the context modification (i.e., opposite of the number of 423 dots). We show the correlation between the data and simulations for RT (D), the probability of 424 choosing the best alternative (i.e., alternative with fewer dots) (E) and gaze influence (F). In 425 this case, frame-evidence model also predicts the behaviour in the fewest frame better. The 426 results corresponding to the model using frame-evidence are presented in red and the models 427 using default-evidence in pink. Dots depict the average of predicted and observed measures 428 for each participant. Lines depict the slope of the correlation between observations and the 429 predictions. The shadowed region presents the 95% confidence intervals, with full colour 430 representing Value Experiment and striped colour the Perceptual Experiment. Model 431 predictions are simulated using parameters estimated from individual fits for even-numbered 432 trials.

Appendix 5 Figure 4. Replication of behavioural effect of interest by simulations using the GLAM fitted for like (A) and most frames (B). The four panels present 4 relevant behavioural relationships found in the data: (top left) faster responses (shorter RT) when the choice is easier (i.e., easier choices are found with higher $|\Delta Value|$ in value-based and higher $|\Delta Dots|$ in perceptual); (top right) probability of choosing the right alternative increases when the difference in evidence (value or number of dots) is higher in the alternative at the right side of the screen (Δ Value and Δ Dots are calculated considering right minus left options); (bottom left) the probability of choosing an alternative depends on the gaze difference: and (bottom right) the gaze influence on choice depending on the difference in gaze time between both alternatives. Solid blue dots depict the mean of the data across participants in like and most frames. Light blue dots present the mean value for each participant. In the Value Experiment the solid grey lines show the average for model simulations. In the Perceptual Experiment segmented grey lines show the model simulations. Data is binned for visualization.

Appendix 5 Figure 5. Replication of behavioural effect of interest by simulations using the GLAM fitted for dislike (A) and fewest frames (B). Frame-relevant evidence was used to fit the model. The four panels present 4 relevant behavioural relationships found in the data. Top left: faster responses (shorter RT) when the choice is easier (i.e., easier choices are found with higher $|\Delta Value|$ in value-based and higher $|\Delta Dots|$ in perceptual). Top right: probability of choosing the right alternative increases when the difference in evidence (value or number of dots) is lower in the alternative at the right side of the screen (notice that - Δ Value and - Δ Dots are calculated considering left minus right options). Bottom left: the probability of choosing the right alternative depends on the gaze difference favouring the right option. Bottom right: the gaze influence on choice depending on the difference in gaze time between both alternatives. Solid red dots depict the mean of the data across participants in like and most frames. Light red dots present the mean value for each participant. In the Value Experiment the solid grey lines show the average for model simulations. In the Perceptual Experiment segmented grey lines show the model simulations. Data is binned for visualization

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485 Appendix 5 Figure 6. Replication of behavioural effect of interest by simulations using the GLAM fitted for dislike (A) and fewest frames (B). In this case, the models were fitted without 486 adapting the values and dot numbers to the evidence that was relevant for the particular frame 487 488 i.e., the preference value and the default number of dots were used to fit the model in the 489 dislike and fewest frame, respectively. The four panels present 4 relevant behavioural 490 relationships found in the data. Top left: faster responses (shorter RT) when the choice is 491 easier (i.e., easier choices are found with higher $|\Delta Value|$ in value-based and higher $|\Delta Dots|$ 492 in perceptual). Top right: probability of choosing the right alternative increases when the 493 difference in evidence (value or number of dots) is lower in the alternative at the right side of 494 the screen (Δ Value and Δ Dots are calculated consider right minus left options). Bottom left: 495 the probability of choosing the right alternative depends on the gaze difference favouring the 496 right option. Bottom right: the gaze influence on choice depending on the difference in gaze 497 time between both alternatives. No replication of the behavioural effect was found in this case 498 for the relationship between RT - $|\Delta Value|$ and RT - $|\Delta Value|$ in dislike and fewest frames, respectively. Also P(right item)- $\Delta Value and <math>P(right item)$ - $\Delta Value relationship was not$ 499 500 replicated in dislike and fewest frames, respectively. Gaze effect seem to still keep its 501 relationship, since gaze allocation time was not modified to account for the frame shift. Solid 502 red dots depict the mean of the data across participants in like and most frames. Light red 503 dots present the mean value for each participant. In the Value Experiment the solid grey lines 504 show the average for model simulations. In the Perceptual Experiment segmented grey lines 505 show the model simulations. Data is binned for visualization

Appendix 6: GLAM – Parameter Comparison

508 The results from the regression models presented in the *Results* section show that the nature 509 of evidence integrated during the accumulation process depends on the frame in which 510 participants make their choices. The Gaze-weighted Linear Accumulator Model (GLAM) 511 predicts well participants' behaviour once frame-relevant evidence is employed to fit the 512 model. Here we show the parameters obtained from this process. Four free parameters are 513 fitted in GLAM: v (drift term), v (gaze bias), τ (evidence scaling) and σ (normally distributed 514 noise standard deviation) [11]. For Value and Perceptual Experiments, we fitted the model in 515 both frames and in each participant separately. The parameters were fitted using the even-516 numbered trials and in both studies the model fit was estimated using the WAIC score used 517 to measure the fit of Bayesian Models (Appendix 5 Figure 1).

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519 Value Experiment. To explore variations in the process of accumulation of evidence 520 characterized by GLAM, we compared the parameters obtained from the individual fit in like 521 and dislike frames (Appendix 6 Figure 1A). No significant variation between frames was found 522 for the gaze bias (Mean γ_{Like} =-0.14, Mean γ_{Dislike} =0.03, $\Delta \gamma_{\text{Like-Dislike}}$ =-0.17, t(30)=-1.66; p=0.11, 523 ns), the scaling parameter ($T_{Like}=2.81$, $T_{Dislike}=2.69$, $\Delta T_{Like-Dislike}=0.115$, t(30)=0.313; p=0.75, ns) 524 and the noise term (Mean $\sigma_{\text{Like}}=0.0075$, Mean $\sigma_{\text{Dislike}}=0.0074$, $\Delta\sigma_{\text{Like-Dislike}}=0.00012$, 525 t(30)=0.342; p=0.734, ns). We observed a significantly higher value of the drift term, v, during the *like* frame (v Like=5.60x10⁻⁵, v Dislike=4.53x10⁻⁵, $\Delta v_{Like-Dislike}$ =1.06 x10⁻⁵, t(30)=3.44; p<0.01). 526 527 This means that evidence is accumulated faster during the *like* frame, which gives us an 528 insight into the differences in the evidence accumulation product of the change frame 529 modification.

530 Perceptual Experiment. We also compared the parameters obtained from GLAM individual fit 531 in the perceptual experiment (Appendix 6 Figure 1B). No significant variation between frames 532 was found for the scaling parameter (T_{Most}=0.34, T_{Few}=0.13, ∆T Most-Few=0.212, t(27)=1.43; p=0.16, ns) or the drift term (Mean v_{Most}=3.8x10⁻⁵, Mean v_{Few}=3.99x10⁻⁵, ∆v_{Most-Few}=-1.92x10⁻ 533 534 ⁶, t(27)=-0.465; p=0.645, ns). The gaze bias is larger during the *fewest* frame (γ_{Most} =0.48, $\gamma_{\text{Few}}=0.26$, $\Delta\gamma_{\text{Most-Few}}=0.22$, t(27)=2.61; p<0.05). The σ parameter is also significantly different 535 536 depending on the frame, with higher noise in the most frame ($\sigma_{Most}=0.0073$, $\sigma_{Few}=0.0066$, $\Delta\sigma$ 537 Most-Few=0.0007, t(27)=2.26; p<0.05). In summary, the accumulation process seems to be 538 noisier and less affected by visual attention in the most frame. In both frames, the finding that 539 y<1 indicates that gaze modulates the accumulation of evidence.

542

543 Appendix 6 Figure 1. Parameters fitted at subject level using GLAM in Value (A) and Perceptual (B) Experiments. The free parameters are γ (gaze bias), τ (evidence scaling), ν 544 545 (drift term) and σ (standard deviation of the normally distributed noise). In the Value 546 Experiment we found a significant decrease in the drift term during the dislike frame, maybe 547 indicating a more uncertain decision process. The parameters in Perceptual Experiment were 548 significantly different for gaze bias and noise term, with higher y and σ values in the most 549 frame. This may indicate a reduced effect of gaze on choice during the most frame and slightly 550 less noisier accumulation process in the fewest frame. In each experiment, the GLAM 551 parameters were fitted independently for each frame. In the violin plot, red and blue areas 552 indicate the distribution of the parameters across participants. Black bars present the 25, 50 553 and 75 percentiles of the data. Solid colour indicates the Value Experiment and striped colours 554 indicate the Perceptual Experiment.

556 Appendix 6 Figure 2. GLAM model parameters when the model fit is performed constraining 557 γ to [0,1] range. Thomas et al. [11] describes a "leakage" of evidence when γ <0, which can be 558 a conflicting assumption in this type of models. We corroborated that the differences between 559 the parameters in like/dislike and most/fewest remain the same in comparison to the fit 560 reported constraining γ to [-1,1].

Appendix 7: Attentional Drift Diffusion Model

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The attentional Drift Diffusion Model (aDDM) has been extensively used in literature to characterise the effect of attention over choice [1]. Unlike GLAM, aDDM considers the dynamics of fixations during trials to fit the model. To further support our idea that goal-relevant evidence is accumulated, we fitted both Value and Perceptual datasets with the aDDM model, as implemented by Tavares et al. [8] (aDDM toolbox, https://github.com/goptavares/aDDM-Toolbox).

571

572 The aDDM model assumes that evidence is accumulated dynamically in a variable called the 573 relative decision value (RDV) signal. RDV starts at 0 and it evolves over time, accumulating 574 evidence until a barrier is reached (+1 or -1) which will define the alternative to be selected 575 (right or left). Every time step, RDV changes according to $\mu\Delta t + \epsilon t$, with μ the deterministic 576 change (slope term) and ε the Gaussian noise term. The fixation to the two alternatives will define the value of μ : when the left option is fixated $\mu = d(r_{\text{left}} - \theta r_{\text{right}})$ and $\mu = d(r_{\text{right}} - \theta r_{\text{right}})$ 577 θr_{left}) for the right option. Therefore, the aDDM model considers three free parameters: d, σ 578 579 and θ . The parameter d is a positive constant characterising the speed of integration; σ is the 580 standard deviation for a zero-mean Gaussian distribution for noise, and θ is the attentional 581 parameter that controls the size of the attentional bias (range between 0 to 1). If θ =1, the 582 model is reduced to a standard drift-diffusion model (DDM) without attentional bias. 583

584 Group model fitting. The models were fitted to choice and RT data independently for like and 585 dislike frames in our Value Experiment and for most and fewest frames in the Perceptual 586 Experiment. The odd trials of the pooled data from 31 participants in value-based data and 32 587 participants for perceptual case was used to fit the models. The model considers the available 588 evidence (item value and number of dots) and the sequence of fixations for each trial. As in 589 GLAM, we fitted the parameters in *dislike* and *fewest* frames considering a version of the input 590 values/evidence that accounted for the change in the objective of the task (i.e., reporting item 591 not preferred or the alternatives with fewer dots, respectively). To compare, we also fitted 592 another model using the evidence "by default" (i.e., BDM bid values or number of dots in the 593 circles). To account for the different ranges of item valuation used by the participants we 594 normalized the value reports by binning the item values at a participant level. In the Value 595 Experiment, the data were separated in 6 bins using quantiles-based discretization. In the 596 perceptual case, given the distribution of the evidence (i.e three numerosity levels and smaller 597 dots differences between two alternatives) we separated the dots data in 8 bins. The maximum 598 likelihood estimation (MLE) procedure was carried in iterative steps searching over a grid with 599 the 3 model parameters. Initial grid was set to [0.001, 0.005, 0.01] for d, [0.01, 0.05, 0.1] for σ 600 and [0.01, 0.5, 1] for θ . The likelihood for choice and RT in odd-trials, conditional to the pattern 601 of fixations observed in that trial, was calculated for each combination of parameters in the 602 grid (check Tavares et al. [8] for the details of the algorithm to simulate aDDM trials). The time 603 step used for the estimation of aDDM was 10 ms. The set of parameters with lower negative 604 log-likelihood (NLL) was used as center of the grid for the next iteration. Therefore, the grid to 605 search in the next iteration (t+1) was defined as $[dt-\Delta dt/2, dt, dt+\Delta dt/2], [\theta t-\Delta \theta t/2, \theta t, \Delta \theta t/2],$ 606 and $[\sigma t - \Delta \sigma t/2, \sigma t, \sigma t + \Delta \sigma t/2]$, considering the respective constrains of each parameter value. 607 The iterative process finished once the improvement in the MLE of the proposed parameter 608 solution was smaller than 0.05% (|minNNLt+1 - minNNLt| < 0.0005*minNNLt). The 609 convergence was reached after two iterations in our models. In our results, we found that for 610 both, dislike and fewest conditions, the model fitted using goal-relevant evidence had better 611 performance than the model using default estimated value or number of dots, as indicated by 612 a lower NLL value.

613

Appendix 7 Table 1. aDDM model parameters. Estimated parameters for Value and
 Perceptual Experiments. Parameter description - d: speed of integration; σ: standard deviation

for the noise distribution, θ :attentional bias. NNL: negative log-likelihood of the models

- 617 indicating goodness-of-fit.
- 618

| | Value-based | | | Perceptual | | |
|-----|-------------|----------------------------------|-----------------------------|------------|--------------------------------|------------------------------|
| | Like | Dislike Preference- values | Dislike Frame- values | More | Fewest Default- evidence | Fewest Frame- evidence |
| d | 0.001 | 0 | 0.001 | 0.001 | 0.001 | 0.001 |
| σ | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
| θ | 0 | 0 | 0 | 0.255 | 0 | 0.01 |
| NLL | 12441.012* | 13342.297 | 12640.837* | 13948.411* | 14169.154 | 13826.983* |

619 620

* Indicates the model with lower NLL for that frame

623 *Out-of-sample group simulations.* To test the capacity of the model to predict out-of- sample, 624 the aDDM with the best fitted parameters using odd-numbered trials was used to predict the 625 behaviour observed on the even-numbered trials. We did 40000 simulations for the Value 626 Experiment and 48000 trials for the Perceptual Experiment. Fixations, latencies and inter-627 fixations transitions were sampled from empirical distributions, obtained from the pooled even-628 numbered trials across participants following the procedure used by Tavares and colleagues 629 [8].

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633 Appendix 7 Figure 1. Replication of behavioural effects by aDDM simulations for like (A) and most frames (B). The four panels present 4 relevant behavioural relationships found in the 634 635 data. Top left: faster responses (shorter reaction time, RT) when the choice is easier (i.e., 636 easier choices are found with higher $|\Delta Value|$ and $|\Delta Dots|$ in Value an Perceptual 637 Experiments, respectively). Top right: probability of choosing the right alternative increases 638 when the evidence towards the right item is higher ($\Delta Value$ and $\Delta Dots$ are calculated considering right minus left options). Bottom left: the probability of choosing the item on the 639 right side of the screen depends on the gaze time difference ($\Delta Gaze$, calculated as the time 640 641 observing the right minus the left item). Bottom right: gaze influence on choice depending on 642 the difference in $\Delta Gaze$ (check Results section for more details on gaze influence). Solid blue 643 dots depict the mean of the data across participants in like and most frames. Light blue dots 644 show the mean value for each participant. In Value Experiment the solid grey lines show the 645 average for model simulations. In the Perceptual Experiment segmented grey lines show the average for model simulations. Data and simulations were binned for visualization. 646

648 Appendix 7 Figure 2. Replication of behavioural effects by aDDM simulations for dislike (A) 649 and fewest (B) frames. Importantly, these models were fitted using goal-relevant evidence. 650 The four panels present 4 relevant behavioural relationships found in the data. Top left: faster 651 responses (shorter reaction time, RT) when the choice is easier (i.e., easier choices are found 652 with higher $|\Delta Value|$ and $|\Delta Dots|$ in Value and Perceptual Experiments, respectively). Top 653 right: probability of choosing the right alternative increases when the evidence towards the left item is higher (- Δ Value and - Δ Dots, i.e., increment when left item is more valuable or has 654 655 more dots than the right item). Bottom left: the probability of choosing the item on the right 656 side of the screen depends on the gaze time difference ($\Delta Gaze$, calculated as the time observing the right minus the left item). Bottom right: gaze influence on choice depending on 657 the difference in Δ Gaze (check Results section for more details on gaze influence). Solid red 658 659 dots depict the mean of the data across participants in like and most frames. Light red dots show the mean value for each participant. In Value Experiment the solid grey lines show the 660 average for model simulations. In the Perceptual Experiment segmented grey lines show the 661 average for model simulations. Data and simulations were binned for visualization. 662

663

666 Appendix 7 Figure 3. Replication of behavioural effects by aDDM simulations for dislike (A) and fewest frames (B). Importantly, these models were fitted using the default evidence in 667 668 Value and Perceptual Experiments, i.e., preference value and number of dots, respectively. 669 Unlike the models fitted with goal-relevant evidence, these models do not capture reaction 670 time (RT) and choice behaviour in dislike and fewest frames. The four panels present 4 relevant behavioural relationships found in the data. Top left: faster responses (shorter RT) 671 when the choice is easier (i.e., easier choices are found with higher $|\Delta Value|$ and $|\Delta Dots|$ in 672 673 Value an Perceptual Experiments, respectively). Top right: probability of choosing the right 674 alternative increases when the evidence towards the left item is higher ($\Delta Value$ and $\Delta Dots$ are 675 calculated considering right minus left options). Bottom left: the probability of choosing the item on the right side of the screen depends on the gaze time difference (Δ Gaze, calculated 676 677 as the time observing the right minus the left item). Bottom right: gaze influence on choice depending on the difference in $\Delta Gaze$ (check Results section for more details on gaze 678 influence). Solid blue dots depict the mean of the data across participants in like and most 679 680 frames. Light blue dots show the mean value for each participant. In Value Experiment the 681 solid grey lines show the average for model simulations. In the Perceptual Experiment 682 segmented grey lines show the average for model simulations. Data and simulations were 683 binned for visualization.

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Appendix 8: GLAM – Balance of Evidence Simulations

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693 Appendix 8 Figure 1. Balance of evidence simulations in the Value Experiment. The difference 694 between accumulators (Δe) obtained from GLAM simulations matches participants' 695 confidence. Top left: a higher value difference between the two items ($|\Delta Value|$) increases 696 confidence and simulated Δe . Top right: in the like frame, an increase in the summed value of 697 the two alternatives ($|\Sigma Value|$) boosts confidence and simulated Δe . Bottom left: as in like 698 frame, $|\Delta Value|$ boosted confidence and Δe in dislike frame. Bottom right: in the dislike frame, 699 the effect of $|\Sigma Value|$ over confidence flips: confidence and Δe decrease with higher values of 700 the alternatives, accounting for the change in goal. Blue and red dots depict the (z-scored) 701 confidence taken from participants in like and dislike frames (respectively). Grey line presents 702 the model simulations for both separate frames. Data was segmented in 11 bins for $\Delta Value$ 703 or ΣValue.

705 Appendix 8 Figure 2. Balance of evidence simulations in the Perceptual Experiment. As in 706 Value Experiment, the difference between accumulators (Δe) obtained from GLAM 707 simulations matches participants' confidence. Top left: a higher difference in number of dots between the two circles ($|\Delta Dots|$) increases confidence and simulated Δe . Top right: in the 708 709 most frame, an increase in the summed number of dots ($|\Sigma Dots|$) boosts confidence and simulated Δe . Bottom left: as in most frame, $|\Delta Dots|$ boosted confidence and Δe in fewest 710 711 frame. Bottom right: in the fewest frame, the effect of $|\Sigma Dots|$ over confidence flips: confidence 712 and Δe decrease with higher number of dots in both circles, accounting for the change in goal. 713 Blue and red dots depict the (z-scored) confidence taken from participants in like and dislike 714 frames (respectively). Grey line presents the model simulations for both separate frames. Data 715 was segmented in 11 bins for Δ Value or Σ Value.

Appendix 8 Figure 3. Pooled linear regressions to predict balance of evidence (Δe) simulations. Here the full model results for figure 6 (see Results section) are displayed. In Value Experiment, the full simulations of Δe replicated the pattern of results obtained in human data (confidence results), i.e., there is a flip in the sign of Σ Value effect over confidence between like (A) and dislike (D) frames. However, if the gaze asymmetry is removed we found the effect of Σ Value over Δe disappears. The results in Perceptual Experiment, most (B) and fewest (E) frames, mirror the findings in Value Experiment.

Appendix 9: Normative Model – Proof of Propositions 1 and 2

All the uses of μ in this proof: μ_i is the mean of the value belief of item i; μ'_i is the mean of the value belief of item i, after a signal has been acquired; μ_{i_1} and μ_{i_2} are the expected mean of the best and second-best items, respectively.

We begin by proving Proposition 1. Recall that qualities v_i are distributed independently 735 736 according to a Normal distribution and that the agent knows it, thus holds a correct prior belief. 737 Recall also that the agent has taken a sample, $x_i = v_i + \epsilon_i$, with ϵ_i independently and 738 identically distributed with $\epsilon_i \sim N(0, \sigma_{\epsilon}^2)$. Because the prior belief is Normal, and because also 739 the signal x_i is Normally distributed around the true value, standard arguments give us that 740 the posterior belief about v_i is also Normal. Denote μ_i by σ_v^2 the mean and the variance, 741 respectively, of this posterior belief about v_i , for each *i*. Note that σ_v^2 is the same for all *i* (since, 742 with Normal distributions, the variance of the posterior only depends on the variance of the 743 prior and of the signal).

744

The agent can now acquire a second signal about only one of the items and needs to decide which item. Note that, after a second signal about item *i* is acquired, this will further change the belief about v_i . Denote by μ'_i the mean of this belief: that is, μ'_i is the mean of the belief about v_i after the agent has acquired *two* signals about it.

749

750 Recall that V(i) indicates the utility that the agent expects to have after acquiring the second 751 signal about item *i*. Recall also that we denote by i_1 the item for which the agent has received 752 the highest first signal, i_2 the second-highest, etc. Suppose first that $i \neq i_1$, that is, the second 753 signal acquired is not about the best item. Then, there are two possibilities. First, we have that 754 $\mu_{i_1} > \mu'_i$, that is, after the second signal, the posterior mean about the quality of *i*, μ'_i , is below that of i_1 , μ_{i_1} . In that case the agent will choose i_1 , and receive an expected quality of μ_{i_1} . If 755 756 instead $\mu_{i_1} < \mu'_i$, then the agent chooses *i* and has an expected quality μ'_i . It follows that, for 757 $i \neq i_1$, we have

758
$$V(i) = max\{\mu_{i_1}, \mu'_i\}$$

For similar reasons, $V(i_1) = max\{\mu_{i_2}, \mu'_{i_1}\}$.

- When the agent needs to decide which item to acquire a second signal about, however, the second signal has not been observed yet: we thus need to compute the expectation of V(i). In order to compute this, the agent needs to form a belief about what will be the value of μ'_i before acquiring the second signal about v_i (but after acquiring the first signal). Such belief must again be normally distributed, and have mean μ_i .¹ Denote by θ the variance of this belief;
- again, this is the same for all *i*s. Thus, $\mu'_i \sim N(\mu_i, \theta)$.
- 767

768 We are now ready to prove the following claims.

769

770 *Claim 1.*
$$E[V(i_1)] = E[V(i_2)].$$

771 *Proof.* Recall that we have, for $i \neq i_1$, we have $V(i) = max\{\mu_{i_1}, \mu'_i\}$ and $\mu'_i \sim N(\mu_i, \theta)$. This 772 means that the belief about V(i), for $i \neq i_1$, coincides with $N(\mu_i, \theta)$ for values above μ_{i_1} , but 773 has a mass point at μ_{i_1} equal to the probability that $N(\mu_i, \theta)$ is below μ_{i_1} . If we denote by f_{μ} 774 the Probability Density Function of $N(\mu, \theta)$, it follows that we have

775
$$E[V(i_2)] = \mu_{i_1} \int_{-\infty}^{\mu_{i_1}} f_{\mu_{i_2}}(x) \, dx + \int_{\mu_{i_1}}^{+\infty} x \, f_{\mu_{i_2}}(x) \, dx.$$

776 Recall also that $V(i_1) = max\{\mu_{i_2}, \mu'_{i_1}\}$. The belief about $V(i_1)$ coincides with $N(\mu_{i_1}, \theta)$ above 777 μ_{i_2} , but has a mass point at μ_{i_2} equal to the probability that $N(\mu_i, \theta)$ is below μ_{i_2} . Then,

778
$$E[V(i_1)] = \int_{-\infty}^{\mu_{i_2}} \mu_{i_2} f_{\mu_{i_1}}(x) dx + \int_{\mu_{i_2}}^{+\infty} x f_{\mu_{i_1}}(x) dx,$$

779 Note that by construction we have

780
$$\mu_{i_1} = \int_{-\infty}^{\mu_{i_2}} x f_{\mu_{i_1}}(x) dx + \int_{\mu_{i_2}}^{+\infty} x f_{\mu_{i_1}}(x) dx$$

781 It follows that

$$E[V(i_1)] - \mu_{i_1} = \int_{-\infty}^{\mu_{i_2}} (\mu_{i_2} - x) f_{\mu_{i_1}}(x) dx$$
 (Eq. 1)

782 and

$$E[V(i_2)] - \mu_{i_1} = \int_{\mu_{i_1}}^{+\infty} (x - \mu_{i_1}) f_{\mu_{i_2}}(x) dx.$$
 (Eq. 2)

783 But we also know that

784
$$\int_{-\infty}^{\mu_{i_2}} (\mu_{i_2} - x) f_{\mu_{i_1}}(x) dx = \int_{2\mu_{i_1} - \mu_{i_2}}^{+\infty} (x - 2\mu_{i_1} + \mu_{i_2}) f_{\mu_{i_1}}(x) dx = \int_{\mu_{i_1}}^{+\infty} (x - \mu_{i_1}) f_{\mu_{i_2}}(x) dx.$$

785 Together with Eq. 1 and 2, this proves the claim. ■

¹This is because, of course, the expectation that the agent holds about the posterior mean before receiving the signal must be centered at the prior mean, which in this case is μ_i .

787

788 *Claim* 2. If N>2, $E[V(i_2)] > E[V(i_j)]$ for all j > 2.

Proof. Recall that, for $i \neq i_1$, we have $V(i) = max\{\mu_{i_1}, \mu'_i\}$, where $\mu'_i \sim N(\mu_i, \theta)$. It follows that the beliefs about both $V(i_2)$ and $V(i_j)$ (held before the second signal is acquired) has support $[\mu_{i_1}, \infty)$. Denote by F_i the Cumulative Density Function (CDF) of this belief. To prove the claim, we show that F_{i_2} First Order Stochastically Dominates F_{i_j} for all $j > 2,^2$ while the converse is not true: that is, we aim to show that for all x in the support, $F_{i_2}(x) \leq F_{i_j}(x)$, strictly for some x. This implies $E[V(i_2)] > E[V(i_j)]$.

795

Let $\delta =: \mu_{i_2} - \mu_{i_j}$ and note that we have $\delta > 0$ and that $N(\mu_{i_2}, \theta)(x + \delta) = N(\mu_{i_j}, \theta)(x)$ for all $x \in \mathbb{R}$. Since V(i) coincides with μ_i' whenever that lies above μ_{i_1} and since $\mu_i' \sim N(\mu_i, \theta)$, it follows that, for all $x > \mu_{i_1}$, we have $(1 - F_{i_j}(x)) = (1 - F_{i_2}(x + \delta))$: the probability that F_{i_j} assigns to $V(i_j)$ being x or higher is the same that F_{i_2} assigns to $V(i_2)$ being $x + \delta$ or higher. Then, $F_{i_j}(x) = F_{i_2}(x + \delta)$. Because CDFs are increasing and $\delta > 0$, then $F_{i_2}(x) \le F_{i_2}(x + \delta)$, thus $F_{i_2}(x) \le F_{i_j}(x)$ for all $x > \mu_{i_1}$. Moreover, notice that we must have

802

$$F_{i_2}(\mu_{i_1}) = N(\mu_{i_2}, \theta)([-\infty, \mu_{i_1}]) < N(\mu_{i_j}, \theta)([-\infty, \mu_{i_1}]) = F_{i_j}(\mu_{i_1}).$$

That is, F_{i_2} assigns to values below μ_{i_1} a lower probability than F_{i_j} does. It follows that for all *x* in the support $[\mu_{i_1}, \infty)$, we have $F_{i_2}(x) \le F_{i_j}(x)$, strictly for some. Thus, F_{i_2} First Order Stochastically Dominates F_{i_j} for all j > 2, while the converse is not true. The claim follows. 806

807 The two claims together prove Proposition 1.

808

The proof of Proposition 2 is identical once we replace i_j by i_{N+1-j} for j = 1, ..., N. Intuitively, the problem of maximizing the expected utility of the remaining items is strategically equivalent to the problem of choosing the lowest item, which, in turn, is symmetric to the problem of choosing the best item. *QED*.

⁸¹³

²Recall that a distribution F first order stochastically dominates another distribution G if for all x, the probability that F returns at least x is not below the probability that G returns x or more.